Payor Technology Deep Dive

Healthcare Technology Market Update

Summer 2026

About Our Firm

Houlihan Lokey, Inc. (NYSE:HLI) is a leading global investment bank recognized for delivering independent strategic and financial advice to corporations, financial sponsors, and governments.

Our firm is the trusted advisor to more top decision-makers than any other independent global investment bank.

CORPORATE FINANCE

2025 M&A Advisory Rankings
All Global Transactions

	Advisor	Deals
1	**Houlihan Lokey**	**458**
2	Goldman Sachs & Co	441
3	Rothschild & Co	400
4	JP Morgan	364
5	Morgan Stanley	357

Source: LSEG.
Excludes accounting firms and brokers.

FINANCIAL RESTRUCTURING

2025 Global Distressed Debt &
Bankruptcy Restructuring Rankings

	Advisor	Deals
1	**Houlihan Lokey**	**83**
2	PJT Partners Inc	55
3	Lazard	50
4	Rothschild & Co	44
5	Evercore Inc	33

Source: LSEG.

FINANCIAL AND VALUATION ADVISORY

2001–2025 Global M&A
Fairness Advisory Rankings

	Advisor	Deals
1	**Houlihan Lokey**	**1,170**
2	Duff & Phelps, A Kroll Business	1,069
3	JP Morgan	1,034
4	UBS	769
5	Morgan Stanley	716

Source: LSEG.
Announced or completed transactions.

No. 1
Global M&A Advisor

No. 1
Global Restructuring Advisor

No. 1
Global M&A Fairness Opinion Advisor Over the Past 25 Years

Leading
Capital Solutions Group

1,900+
Transactions Completed Valued at More Than $4 Trillion Collectively

2,500+
Annual Valuation Engagements

Learn more about how our advisors can serve your needs:

- Corporate Finance →
- Financial Restructuring →
- Financial and Valuation Advisory →
- Our Industry Coverage →

Our clients benefit from our local presence and global reach.

33
Locations Worldwide

~2,000
Total Financial Professionals

354
Managing Directors(1)

2,000+
Clients Served Annually

$9.78B
Market Cap(2)

$2.6B
Annual Revenue(3)

AMERICAS
- Atlanta
- Baltimore
- Boston
- Charlotte
- Chicago
- Dallas
- Houston
- Los Angeles
- Miami
- Minneapolis
- New York
- San Francisco
- São Paulo
- Washington, D.C.

EUROPE AND MIDDLE EAST
- Amsterdam
- Dubai
- Frankfurt
- London
- Madrid
- Manchester
- Milan
- Munich
- Paris
- Stockholm
- Zurich

ASIA-PACIFIC
- Beijing
- Gurugram
- Hong Kong SAR
- Mumbai
- Shanghai
- Singapore
- Sydney
- Tokyo

Fully Integrated Financial Sponsor Coverage

30
Senior officers dedicated to the sponsor community in the Americas and Europe.

2,000+
Sponsors covered, providing market insights and knowledge of buyer behavior.

850+
Companies sold to financial sponsors over the past five years.

HLI LISTED NYSE

(1) As of March 31, 2026. (2) As of May 29, 2026. (3) LTM ended March 31, 2026.

Healthcare Technology Practice: Global Reach, Deep Sector Expertise, and End Market Support

Key Contacts

U.S. Healthcare Technology Team


Dudley Baker
Managing Director
Dudley.Baker@HL.com


Luiz Greca
Managing Director
Luiz.Greca@HL.com


Jose Rodriguez
Director
Jose.Rodriguez@HL.com

U.S. End-Market Support


J.J. Brown
Managing Director
JBrown@HL.com


Trey Marinello
Managing Director
TMarinello@HL.com


Mark Martin
Managing Director
MDMartin@HL.com


Brandon Bleakley
Director
BBleakley@HL.com

Europe Healthcare Technology Team


Paul Tomasic
Managing Director
PTomasic@HL.com


Adrian Reed
Managing Director
Adrian.Reed@HL.com

HEALTHCARE PROVIDERS

- Electronic health records (EHR) and Practice Management Technology
- Governance, Risk, and Compliance
- Workforce Management
- Post-Acute, Home-Based Care, and Care Coordination
- RCM, Patient Payments, and Patient Engagement
- Value-Based Care (VBC) Enablement

HEALTHCARE PAYORS

Health Plans IT

- Core Administration
- Provider Data and Network Management
- Member Engagement, Quality, and Risk Adjustment

Employer IT

- Benefits Administration Technology
- Care Management and Consumer Navigation
- Cost Containment and Payment Integrity

Health Plans IT and Employer IT

- Wellness- and Disease-Specific Solutions
- VBC Enablement

PHARMA SERVICES

- Patient Access and Affordability
- Clinical Trial Management and Recruitment
- Healthcare Provider (HCP) and DTC Marketing
- Medical Education
- Drug Commercialization
- Real-World Evidence and Data Analytics

Across all segments:

- Telehealth/Virtual Care/Remote Patient Monitoring
- Data Insights and Analytics/Population Management

Houlihan Lokey's Healthcare Technology Group: Strong Record in a Fluid Market

FORIAN

Forian, Inc., has been acquired by an investor consortium led by Chairman and CEO Max C. Wygod

Financial Advisor

Financial Advisor

May 2026

Management Buyout

Forian is a healthcare technology and data analytics company that provides software, proprietary datasets, and predictive insights to healthcare, life sciences, and financial services clients. Its platform integrates de-identified patient data with behavioral and demographic information to generate real-world evidence and support clinical, operational, and commercial decision-making. Houlihan Lokey served as independent financial advisor to the special committee.

LLR

AxisCare

FRONTIER GROWTH

LLR Partners has made a strategic investment in AxisCare, a portfolio company of Frontier Growth

Buyside Advisor

Buyside Advisor

Apr. 2026

Strategic Investment

AxisCare is a healthcare technology company that provides cloud-based software solutions for home care agencies, enabling scheduling, caregiver management, billing, and operational analytics within a single platform. Its system is designed to streamline workflows, improve caregiver performance and retention, and support scalable, data-driven decision-making for non-medical home care providers. Houlihan Lokey served as the buyside advisor to LLR Partners.

Apploi

viventium

LLR

Apploi has been acquired by Viventium, a portfolio company of LLR Partners

Sellside Advisor

Sellside Advisor

Jan. 2026

Strategic Sale

Apploi is an automated, comprehensive workforce management software platform primarily for the post-acute and behavioral health ecosystems, offering recruiting, hiring, onboarding, and scheduling solutions. The company's easy-to-use, AI-powered tools help facilities manage their workforce effectively. Houlihan Lokey served as the exclusive sellside advisor to Apploi on the transaction.

accessone.

FRONTIER GROWTH

Phreesia

AccessOne, a portfolio company of Frontier Growth, has been acquired by Phreesia

Sellside Advisor

Sellside Advisor

Nov. 2025

Strategic Sale

AccessOne is a market leader in providing financing solutions for healthcare receivables, working with some of the largest health systems in the U.S. The company offers healthcare providers a scalable, compliant, and operationally efficient tool that improves collections without undermining patient trust. Houlihan Lokey served as the exclusive financial advisor to AccessOne on the transaction.

NMC New Mountain Capital

Office Ally

FP Francisco Partners

New Mountain Capital has made a strategic growth investment in Office Ally, a portfolio company of Francisco Partners

Buyside Advisor

Buyside Advisor

May 2025

Partnership Deal

Office Ally is a healthcare technology company that offers cloud-based solutions tailored for healthcare providers, channel partners, and payors. The company's all-payer clearinghouse connects healthcare organizations to a nationwide network, enabling the secure exchange of clinical and financial information. Houlihan Lokey served as the lead financial advisor to New Mountain Capital on the transaction.

DAShealth

SHERIDAN CAPITAL PARTNERS

COALESCE CAPITAL

DAS Health, a portfolio company of Sheridan Capital Partners, has received a majority investment from Coalesce Capital

Sellside Advisor

Sellside Advisor

May 2025

Majority Recap

DAS Health delivers comprehensive managed and consulting services to healthcare organizations, including back-end IT, PM/EHR systems, cybersecurity, cloud hosting, and RCM services. The company's consulting services include ongoing technical and business advisory, implementation, patient engagement, and compliance reporting. Houlihan Lokey served as the exclusive financial advisor to DAS Health on the transaction.

Project Union

RCM and financial performance software for specialty healthcare

Sellside Advisor

Sellside Advisor

Mar. 2025

Founder-Owned Recap

Union offers a full-featured practice management and revenue cycle technology platform that delivers optimized workflows, reduced denials, and increased cash flow for specialty healthcare providers. The company's proprietary, end-to-end platform is the market leader in oncology with proven expansion in infusion, urology, and other high-acuity specialties. Houlihan Lokey served as the exclusive financial advisor to Union on the transaction.

forcura

AKKR

Berkshire Partners

Forcura, a portfolio company of Accel-KKR, has been acquired by Berkshire Partners

Sellside Advisor

Sellside Advisor

Mar. 2025

Sale and Strategic Merger

Forcura is a leading provider of intelligent workflow and referral management solutions to the post-acute care ecosystem. Forcura was acquired by Berkshire Partners and subsequently combined with Medalogix, creating the leading post-acute care technology platform focused on advancing intelligent patient care across the post-acute care ecosystem and beyond. Houlihan Lokey served as exclusive financial advisor to Forcura and Accel-KKR on the transaction.

Healthcare Technology Market Update

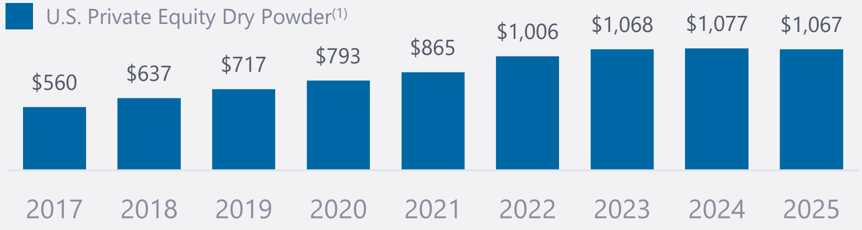
Commentary

- Following a rebound in healthcare technology deal volume in 2025 relative to 2023–2024, **we are seeing a more cautious environment in 2026 amid continued software valuation recalibration and evolving geopolitical conditions**.
- **Financial sponsors still have near-record levels of "dry powder,"** but they are becoming increasingly more selective with the assets they choose to invest in. Sponsors are bypassing average assets and **aggressively competing for a small number of "Tier A" platforms** that have superior competitive advantages and resilient business models. At the same time, investment committees are evaluating transactions with **heightened degrees of scrutiny**.
- **"AI-native" companies have started to disrupt traditional SaaS businesses in certain subsectors, and the more innovative incumbents are fighting back with their own AI-enabled products.** Now more than ever, it is important to understand and **appropriately position a company's moat and durability in a rapidly changing environment**.
- Healthcare software companies that function as specialized systems of record that are embedded in their clients' workflow are more insulated. At the same time, **companies associated with proprietary, domain-specific data lakes needed for AI tools to be trained and add value are at an advantage in this new AI-led ecosystem**.
- Although certain healthcare technology assets had successful IPOs in 2025, **the IPO market is effectively closed** for the foreseeable future. Additionally, the **steep decline of public healthcare technology valuations due to AI fears**, which has compressed trading multiples for the cohort by more than half in some cases, **could be an overcorrection and drive significant transaction activity for public targets and possibly increase M&A activity for private companies as well**.
- **Certain SaaS models are being re-evaluated as advancements in AI redefine competitive dynamics and value creation**. The traditional per-seat model could be in jeopardy given a potential **reduction in the need for paid humans** as AI agents become better at interacting with software. There is a shift in **pricing models being tied to results rather than access**, and we expect more companies offering services alongside technology to drive further value to clients.
- Our long view is that **secular tailwinds continue to drive the need for technology and tech-enabled solutions that increase care access, improve treatments, and most importantly, reduce costs and waste to the system**. Consequently, we expect strategic and sponsor deal activity in the sector to be maintained.

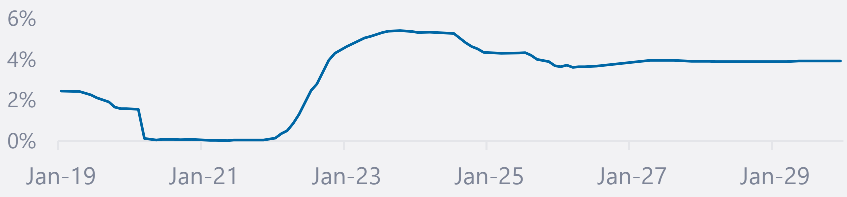
Source: PitchBook.
(1) As of September 30, 2025.
(2) Forward SOFR curve as of May 18, 2026.

Drivers for Expected Continued Activity

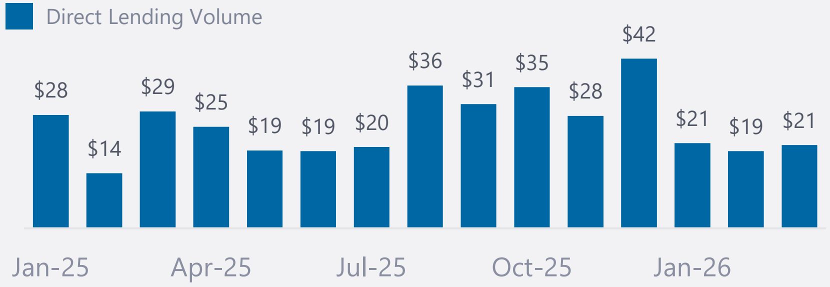
Sponsors Are Still Sitting on Record Levels of Dry Powder ($ in Billions)



The Market Expects Interest Rates to Stabilize in 2026, With Potential Upside Risk From Oil Shocks (Three-Month SOFR Curve)[2]



Tightening of Lending From Macroeconomic and AI-Related Uncertainty ($ in Billions)



Persistent Challenges Continue to Drive the Need for Innovative Healthcare Technology Solutions

Aging Population and Increased Prevalence of Chronic Conditions	The U.S. population is growing older (driven by higher life expectancy and lower population growth), and six in 10 adults are currently living with a chronic disease – creating the need for integrated, longer-term care solutions.
High and Rising Healthcare Costs Without an Improvement in Quality of Care	Increasing healthcare costs are a major concern for all stakeholders (payors, providers, and patients); solutions that help bend the cost curve will remain in high demand, with clients focusing on those with proven ROI metrics.
Increasing Payor-Provider Friction	Data silos and poor data quality hinder cross-departmental information sharing, driving poor member experiences, payment integrity challenges, and operational inefficiencies.
Rapidly Evolving Regulatory Environment	U.S. healthcare regulations are highly complex and continue to adapt to the latest macro factors, which increases the need for technology solutions that can help providers and payors maintain compliance.
Pronounced Healthcare Workforce Shortages	Workforce shortages continue to be a concern across healthcare, and recent labor inflation has further compressed provider margins, thus increasing the need for staffing and productivity improvement technologies.
Advancements in Technology and Automation Paving the Way for New Solutions	Rapid advancements in technology (e.g., generative AI, ambient tools, analytics) support a new wave of solutions within healthcare technology – enabling automated workflows, driving efficiencies, and allowing companies to optimize resources.
Accelerating Shift to VBC Models	The shift to VBC models is continuing to align the incentives of payors and providers with patient outcomes. This shift is creating a need for models that deliver comparable-quality care at a lower cost than traditional settings.

Source: Centers for Disease Control and Prevention.

Poor Provider Data Quality Creates Significant Downstream Issues for Patients, Payors, and Providers

The Provider Data Quality Crisis

80%+ of physicians have incorrect entries in provider directories.

72% of physicians have directory errors related to practice location.

25% of provider data changes within 90-day windows.

$2.75B annual cost of provider directory maintenance for U.S. physician groups.

Downstream Impact on All Stakeholders

- **Limits Access to Care and Impacts Member Experience**
  - Inaccuracies often lead patients to miss or postpone care, causing delays in treatment initiation.
- **Higher Out-of-Pocket Costs**
  - Increased prevalence of patients unknowingly receiving care from out-of-network providers.
- **Drives Claim Processing and Adjudication Costs**
  - Leading driver of claims processing errors and denials, resulting in $17 billion in unnecessary annual costs.
- **Impacts Network Adequacy and Performance**
  - Limits health plans’ ability to assess and maintain adequate networks for their members.
- **Increases Compliance Risk and Regulatory Penalties**
  - Impacts health plans’ audit readiness and compliance with federal, state, and accreditation regulations.

Unified, AI-Powered Platforms Transforming Provider Data Quality

- **AI-enhanced provider data and roster management** can boost the member experience, improve operational efficiency, instill confidence in regulatory compliance, and optimize network management.
- Unified platforms can aggregate data from multiple disparate sources into a centralized solution and cleanse the data, **ensuring consistent and standardized provider data across the organization**.
- Creating a set of organizational best practices through clearly defined roles, responsibilities, and accountability can **ensure provider data accuracy and keep information up to date**.

Recent Regulatory Initiatives Driving Demand for AI-Powered Provider Directory Solutions

→ Among the Trump administration’s key priorities from its Make Health Tech Great Again initiative is **the development of an API-integrated national provider directory that would serve as the single source of truth for patients, payors, and providers** to rely on for provider information and network status.

→ After awarding initial contracts to Availity, CAQH, Gainwell, and Palantir for a national provider directory proof of concept, the **Centers for Medicare & Medicaid Services (CMS) debuted a beta prototype of its national provider directory in November 2025** that would enable Medicare beneficiaries to find providers that accept Medicare.

Sources: American Journal of Managed Care, Gartner, HiLabs, Jama, Quest Analytics, CAQH, Healthcare IT Today.

Poor Payor-Provider Collaboration and Data Silos Create Significant Abrasion Across Prior Authorization, Utilization Management, and Payment Integrity

Prior Authorization and Utilization Management

Data Silos, Complex Process, and Poor Visibility Strain Provider-Payor Relationships

→ **Complex, repetitive, and confusing utilization management requirements often strain the provider-payor relationship.** Repetitive documentation demands and prolonged approval timelines take up valuable provider time and hinder efficient care delivery and collaboration.

→ Fragmented member data is siloed across healthcare technology systems, which means that **payors do not have a full understanding of members' prior health history**.

Inefficient Processes Cause Delays in Care, Impacting Clinical Outcomes

→ Longer approval times contribute to **delays in care delivery, member dissatisfaction, and diminishing health outcomes**.

→ **25% of physicians** said that prior authorization has led to a **serious adverse event for a patient in their care**.

→ **60% of individuals aged 18–44 experienced cancer care delays due to utilization management requirements**, leading to poor survival rates and prognoses.

Regulatory Tailwinds: CMS's 2026 Interoperability and Prior Authorization Final Rule (CMS-0057-F)

→ **CMS rule issued in 2024** required payors to enact certain provisions **to improve data exchange and prior authorization practices** by January 1, 2026.

→ **Joint commitment from AHIP, CMS, and HHS in June 2025 to reduce administrative burden** by standardizing ePA using FHIR-based APIs, reducing the scope of services subject to PA requirements, enabling real-time responses to drive faster decisions, and ensuring continuity of care when members change plans.

Payment Integrity

Payment Integrity Issues Are Costly and Frustrating

→ Data silos, complex contractual arrangements, and poor payor-provider communication create **significant challenges with appropriately reimbursing providers for services rendered, ensuring patient out-of-pocket costs are clearly communicated, and preventing fraud, waste, and abuse.**

Improper Payments Are Frequently Missed

→ Poor claims management workflows result in significant system-wide fraud, waste, and abuse.

→ More than 20% of improper payments are missed by traditional payment integrity systems, creating **$500 billion in unidentified losses for healthcare payors each year.**

Payors 'Shifting Left' to Improve Payment Accuracy

→ **Increasing demand for pre-adjudication and pre-pay payment integrity solutions**, which enable editing earlier in the claim lifecycle, preventing errors before claims are processed.

→ As provider adoption of AI tools for RCM and claims management workflows grows, payors are increasingly leveraging AI tools to match providers' efficiency gains and ensure they remain competitive.

Sources: Innovaccer, KPMG, Verisys, Concentrix.

Transforming Member Engagement and Experience Through Analytics, Omnichannel Outreach, and Member Activation

Members Are Demanding a More Personalized Healthcare Experience

- **Consumers expect and demand** the same type of digital experience in healthcare that they get with digital retail experiences.
- The healthcare system is incredibly complex; members continue to seek solutions that help them **effectively navigate their care journeys.**
- Member engagement and satisfaction are not only driven by customer service and experience but also by **patient privacy and safety**.
- **Members expect a seamless and personalized experience**. They measure by outcomes: did they get the care they needed, was the process easy, how much did it cost, and are they healthier as a result?

Effective Member Engagement Drives Significant System-Wide Benefits

- **Drives Member Retention**
  - Engaged members are more likely to stay with their existing health plan, increasing retention and limiting member acquisition costs.
- **Improves Clinical Outcomes**
  - Satisfied members tend to be more engaged in their own care, adhere more closely to specific care management plans, and proactively seek out preventative care.
- **Reduces Downstream Costs**
  - Strong member engagement creates an improved quality of life and ultimately reduces overall costs, creating a more sustainable healthcare system.

Enhancing Data Processing and Privacy Strengthens Member Sentiment

- **Integrating member experience data with provider performance metrics** can help identify patterns between provider touchpoints and member satisfaction. Providers can use this data to drive better outcomes, **boost member loyalty, performance metrics, and optimize provider networks**.
- **AI can help extract granular insights from member feedback,** allowing providers to target specific hidden pain points such as benefit design challenges, local market nuances, and network needs, which can help fuel continuous improvement and strengthen member loyalty.
- **Building safety and privacy initiatives** into the member experience strategy can elevate trust and loyalty, boosting star ratings.

A robust, activation-based member engagement strategy leveraging analytics and omnichannel outreach drives higher member satisfaction, improves clinical outcomes, reduces costs, and supports stronger member retention.

Source: Press Ganey.

Healthcare Technology Companies Are Leveraging Embedded and Agentic AI to Drive Greater Value and Solidify Their Competitive Advantage

AI Turns Embedded Software Into a Strategic Moat

Highly specialized models tuned to healthcare-specific nuances and edge cases **deliver superior accuracy, driving higher adoption, trust, and willingness to pay**.

Entrenched workflows reduce adoption friction and shorten AI payback periods, making embedded AI indispensable, increasing retention and switching costs.

Deep, proprietary, domain-specific data accumulated through daily workflows allows for software to **train higher-accuracy models and sustain defensible data moats**.

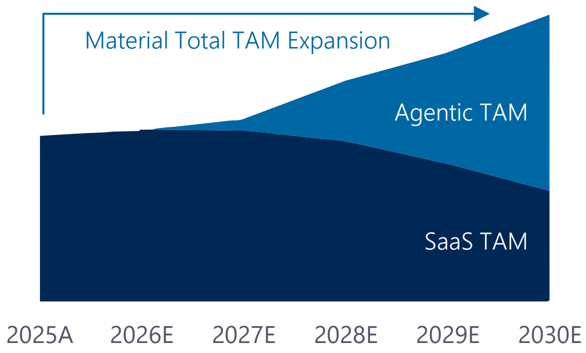
Outcome-driven use cases shift value from time saved to measurable financial outcomes.

Immediate or near-term ROI from workflow-native deployment **accelerates adoption and expansion revenue**.

Healthcare-specific alignment **reduces compliance and adoption risks** in regulated industries.

Agentic AI Enables Future-Built Companies to Generate Substantial Value

Agentic and SaaS AI Have a Massive TAM Opportunity



Agentic AI is a model of AI execution with autonomous agents that can observe, reason, plan, use tools, and act, coordinating across workflows and systems with minimal human input.

AI agents can perform a sequence of actions with minimal user intervention, driving significant productivity gains.

High-Value AI Use Cases for Payors

Provider Data Cleansing	**Provider Search**	**Credentialing**	**Network Management**
Insurance Optimization	**Contract Management**	**Risk Adjustment**	**Payment Integrity**

Source: Wall Street research.

Payor Technology Deep Dive: Recent M&A Activity

Selected Recent Payor Technology M&A Transactions

Date	Target	Acquirer/Investor	Target Description
Apr-2026	JOPARI	Office Ally	Provides electronic data interchange and payment solutions for the workers' compensation industry.
Mar-2026	findhelp	TPG RISE	Operates a social care network that connects individuals to essential services like food, housing, and healthcare.
Dec-2025	[SYNTAX]	Lightbeam Health Solutions	Streamlines contract modeling and incentive design to ensure payor-provider alignment.
Nov-2025	COZEVA	Vatica Health	VBC enablement leader delivering quality performance and risk adjustment solutions.
Oct-2025	Virsys12	HealthStream	Offers a suite of provider network management and provider directory compliance solutions.
Oct-2025	PressGaney	qualtrics	Experience management, data analytics, and insights for health systems and health plans.
Sep-2025	KYRUUS HEALTH	RevSpring	Care access platform with data management, engagement, and price transparency solutions.
Sep-2025	springbuk	Truven by Merative	Leading health analytics and intelligence platform for employers and their advisors.
Sep-2025	zignaai	cohere HEALTH	Offers AI-driven payment integrity and revenue optimization solutions.
Sep-2025	HealthProof	HEALTHEDGE	BPO and platform suite for payer operations (core admin, risk adjustment, stars/quality, interoperability).
Aug-2025	dental Xchange	KKR	Dental claims management leader streamlining the payments process for dental providers and payors.
Aug-2025	clarity	mPulse	Health plan member communications and cross-channel engagement platform.
Aug-2025	PERFORMANT	Machinify	Technology-enabled payment integrity, audit, eligibility and recovery services.

Date	Target	Acquirer/Investor	Target Description
Jul-2025	ClearCost Health	MacroHealth	Provider search and price transparency solutions for payers, TPAs and large employers.
Jul-2025	Orderly Health	First Choice Health	Offers provider data accuracy, roster automation, and provider directory solutions.
Jul-2025	ARCADIA	Nordic Capital	Provides a robust data platform that helps improve quality of care and reduce costs.
Jun-2025	Houlihan Lokey ontellus	datavant	Compliance-focused records retrieval and document management for insurance and legal companies.
Jun-2025	Foundational Pharmacy Strategies	MacroHealth	Develops cost-effective pharmacy solutions for benefit advisors and employer groups.
Jun-2025	embold HEALTH	Quantum Health	Offers quality analytics, care navigation, and member engagement solutions to employers and health plans.
Jun-2025	Medxoom	zelis	Member-facing health benefits platform that unifies benefits navigation, payments, and price visibility.
Jun-2025	veda	H1	Offers provider data management, data cleansing, and roster automation solutions for payors.
Apr-2025	ClaimShark	Lyric	Modern payment integrity and claims audit platform built for savings and automation.
Apr-2025	HYPERLIFT Stars Management Suite	PressGaney	Analytics and monitoring tools that track trends, gaps, and market benchmarking for Medicare Advantage.
Apr-2025	HEALTHEDGE	BainCapital	Core admin platform with payment integrity, member engagement, and provider data management solutions.
Apr-2025	Houlihan Lokey Office Ally	NMC New Mountain Capital	Offers clearinghouse, practice management, and revenue recovery solutions to providers and payors.
Feb-2025	edifecs	COTIVITI	Provides interoperability, workflow, VBC payments, and analytics solutions.

Sources: Company press releases, Mergermarket, PitchBook.

Houlihan Lokey *Indicates Houlihan Lokey Transaction*

Market Landscape: Payor Technology

To view complete market map, please contact a Houlihan Lokey representative:

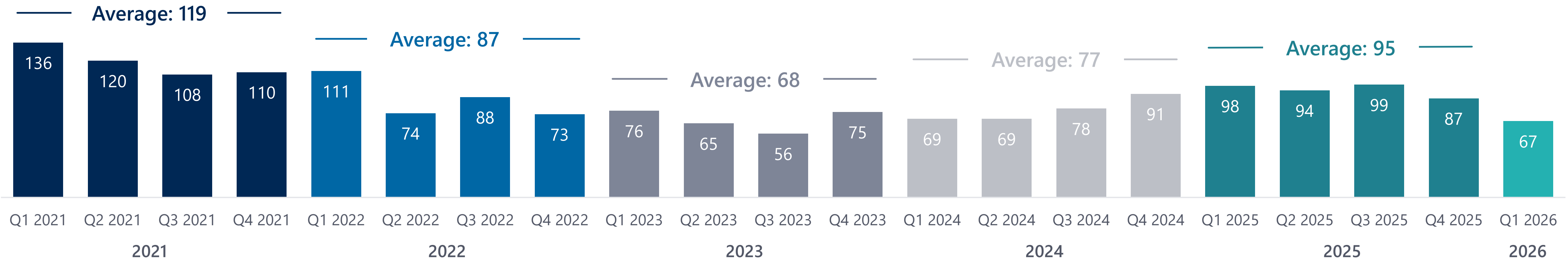
Dudley.Baker@HL.com | Luiz.Greca@HL.com
Jose.Rodriguez@HL.com

Source: PitchBook.

Appendix

Overall Healthcare Technology Activity: M&A

Quarterly M&A Deal Count(1)



Selected Recent Healthcare Technology M&A Transactions

Strategic

Date		Target	Acquirer/Investor	Target Description
Feb-26		TrustCommerce	RevSpring	Payment and Security Solutions
Feb-26		PrimeRx	RedSail Technologies	Pharmacy Management
Jan-26	Houlihan Lokey	Apploi	viventium	Workforce Management
Nov-25		intelerad	GE HealthCare	Medical Imaging Software
Oct-25		Cedar Gate Technologies	IQVIA	Value-Based Care Analytics
Sep-25	Houlihan Lokey	accessone.	Phreesia	Patient Financing
Sep-25		RLDatix Life Sciences	Medispend	Life Sciences GRC
Jul-25		iodine	Waystar	Clinical Documentation Integrity

Private Equity

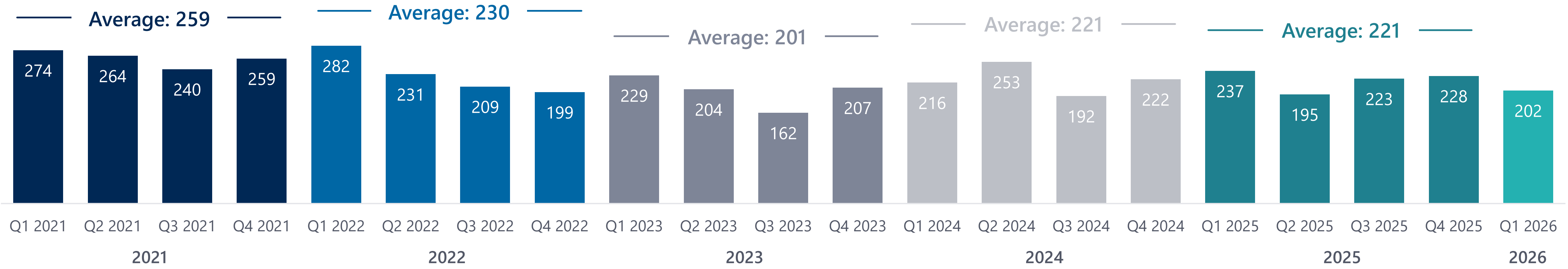
Date		Target	Acquirer/Investor	Target Description
Mar-26		MOXE	bv Investment Partners	Clinical Data Exchange
Jan-26		GHX	Veritas Capital	Supply Chain Software
Jan-26		Tegria	Altaris	Healthcare Consulting and Services
Dec-25		ecp	Level Equity	Senior Living Software
Aug-25		PatientPoint	Advent	Point-of-Care Engagement
Jul-25		Healthmark Group	TA	Medical Records Retrieval
Jun-25		MedMetrix	Harvest Partners	Tech-Enabled RCM Solutions
Mar-25	Houlihan Lokey	forcura	Berkshire Partners	Post-Acute Workflow

Source: PitchBook as of April 9, 2026.
(1) Transaction count includes all U.S. M&A, buyout, LBO, PE growth, expansion, and reverse merger transactions.

Houlihan Lokey *Indicates Houlihan Lokey Transaction*

Overall Healthcare Technology Activity: Equity Fundraises

Quarterly Equity Fundraises Count[1]



Selected Recent Healthcare Technology Equity Fundraises

Date	Target	Amount Raised ($M)	Lead Investor	Post-Money Valuation ($M)
Mar-26	adonis	$40	QUADRILLE	$328
Mar-26	Qualified Health	$125	NEA	N/D
Mar-26	Turquoise Health	$40	OAK HC FT	$315
Feb-26	Alaffia	$55	Transformation Capital	$231
Jan-26	tandem	$100	Accel	$950
Jan-26	OpenEvidence	$250	Thrive Capital	$12,000
Dec-25	CODOXO AI Solutions for Healthcare	$35	CVS Health Ventures	$280
Oct-25	Heidi	$65	Point72	$465

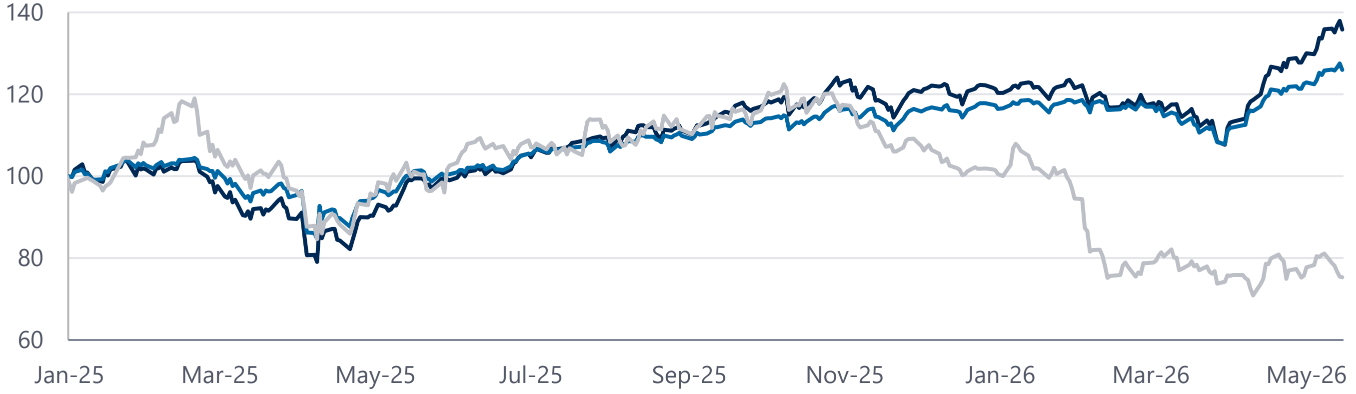
Date	Target	Amount Raised ($M)	Lead Investor	Post-Money Valuation ($M)
Sep-25	inspiren	$100	INSIGHT PARTNERS	$405
Aug-25	Medallion	$43	Acrew	$393
Aug-25	stedi	$70	stripe	N/D
Jul-25	Ambience	$243	OAK HC FT	$1,250
Jul-25	aidoc	$150	General Catalyst	N/D
Jul-25	Arbital Health	$31	VALTRUIS	$107
Jun-25	CertifyOS	$40	Transformation Capital	$283
Jun-25	Mandolin	$40	greylock	$161

Sources: PitchBook as of April 9, 2026. Factiva.
(1) Count includes all U.S. healthcare technology early- and late-stage transactions.

Equity Market Index Performance

Share Price Performance (Since January 2025)

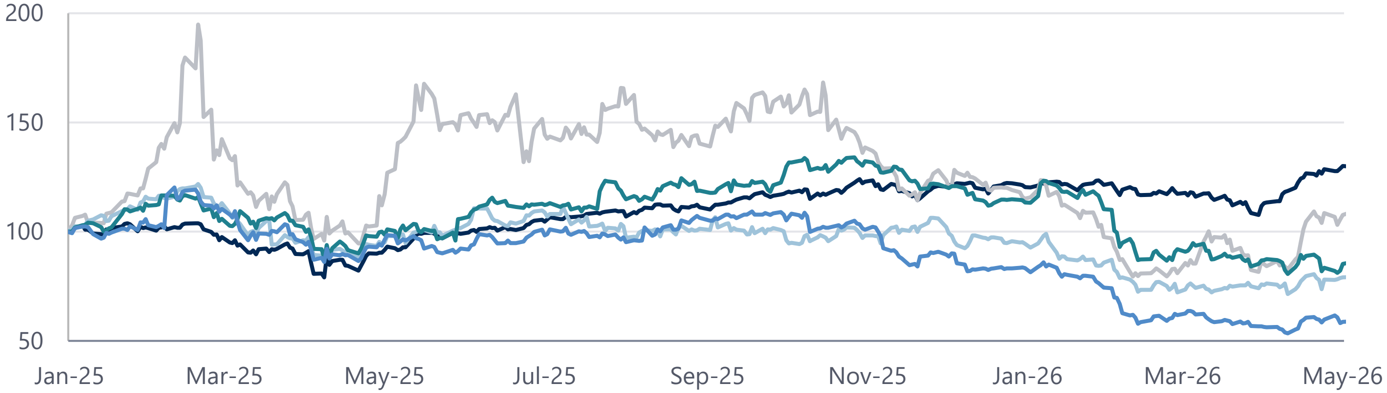
(Index, January 2025 = 100)



Nasdaq	35.1%
S&P 500	25.9%
Houlihan Lokey Healthcare Technology Market Index[1]	(24.7%)

Share Price Performance by Healthcare Technology Subsector (Since January 2025)

(Index, January 2025 = 100)



Nasdaq	35.1%
Virtual Care	5.8%
Pharma and Life Sciences	(15.6%)
Payor-Focused	(17.5%)
Provider-Focused	(46.8%)

Commentary

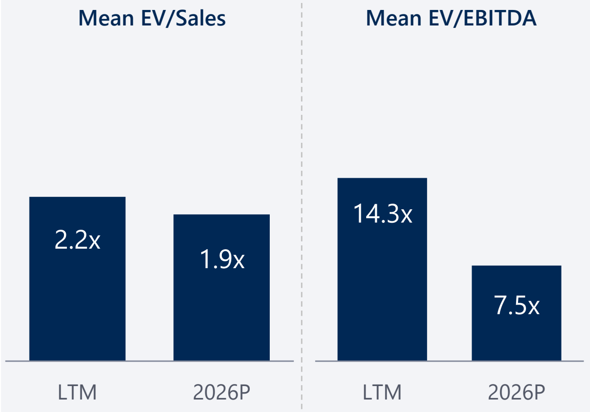
- While the healthcare technology sector mirrored the gains of the broader indices through most of 2025, at the end of the year and beginning of 2026, the sector began to underperform the market as part of a significant selloff impacting SaaS-based equities.
  - The overall healthcare technology market had a decline of 24.7% since January 2025, compared with an increase of 35.1% for the Nasdaq and an increase of 25.9% for the S&P 500 during the same period.
- Within healthcare technology, all subsectors have declined since January 2025, with provider-focused (decline of 46.8%) and payor-focused (decline of 17.5%) decreasing the most over the period.

Source: S&P Capital IQ. Data as of May 18, 2026.
(1) The Houlihan Lokey Healthcare Technology Index consists of a diversified set of companies across the healthcare technology sector; see page 18 for constituents.

Houlihan Lokey Healthcare Technology Public Company Index Detail

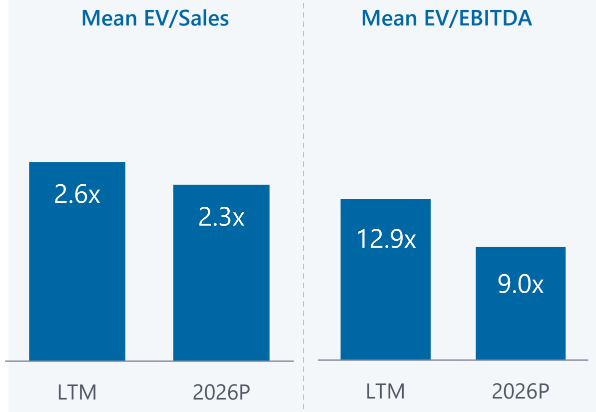
Provider-Focused

CareCloud, cegedim, the craneware group, doximity, Gpi, HealthCatalyst, HealthStream, nordhealth, nrc HEALTH, Omnicell, Omda, Phreesia, spōk, veradigm, vitalhub Care Evolved, WAYSTAR, WELL Health TECHNOLOGIES CORP



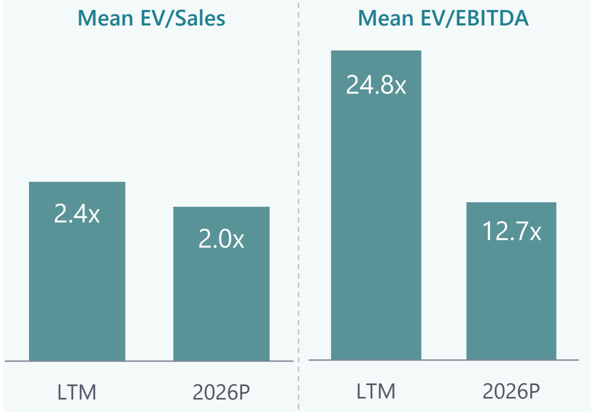
Payor-Focused

claritev, eHealth, evolent HEALTH, GoHealth, HealthEquity, progyny Smarter Fertility Benefits, SELECTQUOTE



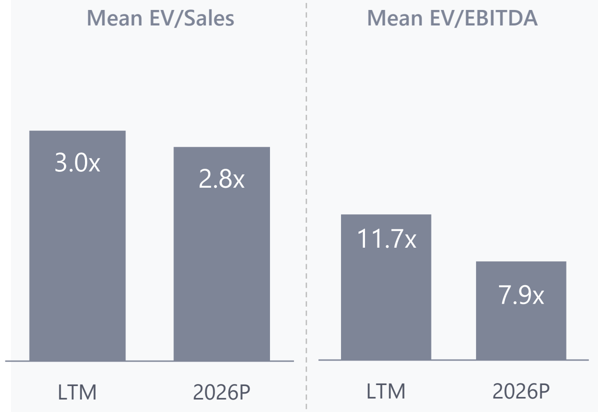
Virtual Care

amwell, GoodRx, hims | hers, Hinge Health, LifeMD, omada, LifeStance HEALTH, Teladoc HEALTH



Pharma and Life Sciences

biodesix, CERTARA, Definitive Healthcare, IQVIA, OptimizeRx, Schrödinger, SimulationsPlus, SOPHiA, TEMPUS, Veeva



Source: Trading multiples are based on share price and broker consensus future earnings estimates from S&P Capital IQ as of May 20, 2026. All financials are calendarized to a December year-end.
Notes: EV/EBITDA multiples >40.0x and negative EV have been excluded as not meaningful (n.m.). EV/sales and EV/EBITDA charts are shown on two separate scales: one for EV/sales and one for EV/EBITDA.
Changes to the index since the previous report include the removal of Forian, Modivcare, Premier, Talkspace, and TruBridge and the addition of Hinge Health and Omada Health. Since the previous report, MultiPlan has rebranded as Claritev.

Houlihan Lokey's Global Healthcare Team

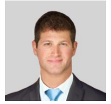
Healthcare Services

Mark Francis
Managing Director
Global Co-Head of Healthcare
MFrancis@HL.com

Mike Pisani
Managing Director
Global Co-Head of Healthcare
MPisani@HL.com

Matt Ryan
Managing Director
Head of Healthcare Services
MRyan@HL.com

Erik Kistler
Managing Director
Erik.Kistler@HL.com



Brandon Breslow
Managing Director
Brandon.Breslow@HL.com

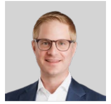
Colby Catania
Managing Director
CCatania@HL.com

MedTech

Keith Barry
Managing Director
Head of Medical Technology
KBarry@HL.com

Europe

Paul Tomasic
Managing Director
Head of European Healthcare
PTomasic@HL.com



Daniel Fritz
Managing Director
Daniel.Fritz@HL.com

Rainer Hepberger
Managing Director
Rainer.Hepberger@HL.com

François Rivalland
Managing Director
JDF.Rivalland@HL.com

Joseph Khoury
Managing Director
Joseph.Khoury@HL.com

Healthcare IT

Dudley Baker
Managing Director
Dudley.Baker@HL.com

Luiz Greca
Managing Director
Luiz.Greca@HL.com

Payor and Employer Services

J.J. Brown
Managing Director
JBrown@HL.com

Trey Marinello
Managing Director
TMarinello@HL.com

Pharma Services

Mark Martin
Managing Director
Global Head of Pharma Services and Technology
MDMartin@HL.com

Erik Kistler
Managing Director
Erik.Kistler@HL.com

Asia-Pacific

Christian Lunny
Managing Director
CLunny@HL.com

Takashi Misato
Managing Director
Takashi.Misato@HL.com

André Hilton
Managing Director
Andre.Hilton@HL.com

Disclaimer

Houlihan Lokey is a trade name for Houlihan Lokey, Inc., and its subsidiaries and affiliates, which include the following licensed (or, in the case of Singapore, exempt) entities: in (i) the United States: Houlihan Lokey Capital, Inc., an SEC-registered broker-dealer and a member of FINRA (www.finra.org) and SIPC (www.sipc.org) (investment banking services); (ii) Europe: Houlihan Lokey UK Limited (FRN 792919), authorized and regulated by the U.K. Financial Conduct Authority; Houlihan Lokey (Europe) GmbH, authorized and regulated by the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht); (iii) the United Arab Emirates, Dubai International Financial Centre (Dubai): Houlihan Lokey (MEA Financial Advisory) Ltd., regulated by the Dubai Financial Services Authority; (iv) Singapore: Houlihan Lokey (Singapore) Private Limited, an "exempt corporate finance adviser" able to provide exempt corporate finance advisory services to accredited investors only; (v) Hong Kong SAR: Houlihan Lokey (China) Limited, licensed in Hong Kong by the Securities and Futures Commission to conduct Type 1, 4, and 6 regulated activities to professional investors only; (vi) India: Houlihan Lokey Advisory (India) Private Limited, registered as an investment adviser with the Securities and Exchange Board of India (registration number INA000001217); and (vii) Australia: Houlihan Lokey (Australia) Pty Limited (ABN 74 601 825 227), a company incorporated in Australia and licensed by the Australian Securities and Investments Commission (AFSL number 474953) in respect of financial services provided to wholesale clients only. In the United Kingdom, European Economic Area (EEA), Dubai, Singapore, Hong Kong, India, and Australia, this communication is directed to intended recipients, including actual or potential professional clients (UK, EEA, and Dubai), accredited investors (Singapore), professional investors (Hong Kong), and wholesale clients (Australia), respectively. No entity affiliated with Houlihan Lokey, Inc., provides banking or securities brokerage services, nor is any such affiliate subject to FINMA supervision in Switzerland or similar regulatory authorities regarding such activities in other jurisdictions. Other persons, such as retail clients, are NOT the intended recipients of our communications or services and should not act upon this communication.

Houlihan Lokey gathers its data from sources it considers reliable; however, it does not guarantee the accuracy or completeness of the information provided within this presentation. The material presented reflects information known to the authors at the time this presentation was written, and this information is subject to change. Any forward-looking information and statements contained herein are subject to various risks and uncertainties, many of which are difficult to predict, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. In addition, past performance should not be taken as an indication or guarantee of future performance, and information contained herein may be subject to variation as a result of currency fluctuations. Houlihan Lokey makes no representations or warranties, expressed or implied, regarding the accuracy of this material. The views expressed in this material accurately reflect the personal views of the authors regarding the subject securities and issuers and do not necessarily coincide with those of Houlihan Lokey. Officers, directors, and partners in the Houlihan Lokey group of companies may have positions in the securities of the companies discussed. This presentation does not constitute advice or a recommendation, offer, or solicitation with respect to the securities of any company discussed herein, is not intended to provide information upon which to base an investment decision, and should not be construed as such. Houlihan Lokey or its affiliates may from time to time provide financial or related services to these companies. Like all Houlihan Lokey employees, the authors of this presentation receive compensation that is affected by overall firm profitability.

Houlihan Lokey

Corporate Finance

Financial Restructuring

Financial and Valuation Advisory

HL.com