

Fintech Monthly Market Update

AUGUST 2021 EDITION



Leading Independent Advisory Firm

Houlihan Lokey is the trusted advisor to more top decision-makers than any other independent global investment bank.

HLI LISTED NYSE

1,500+ Employees

23 Locations

~25% Employee-Owned

>**\$5 Billion** Market Cap

>**\$1 Billion** Annual Revenue

> **No** Debt

-0	rp	or	ate	FII	nar	ice	

2020 M&A Advisory Rankings All U.S. Transactions

1	Houlihan Lokey	210				
2	Goldman Sachs & Co	172				
3	JP Morgan	132				
4	Evercore Partners	126				
5	Morgan Stanley	123				
Source: Refinitiv (formerly known as Thomson Reuters)						

No. 1 U.S. M&A Advisor

Top 5 Global M&A Advisor

Leading Capital Markets Advisor

Financial Restructuring

2020 Global Distressed Debt & Bankruptcy **Restructuring Rankings** Houlihan Lokey 1 106 **PJT** Partners Inc 2 63 Lazard 3 50 Rothschild & Co 4 46 5 Moelis & Co 39 Source: Refinitiv (formerly known as Thomson Reuters)

No. 1 Global Restructuring Advisor

1,400+ Transactions Completed Valued at More Than \$3.0 Trillion Collectively

Financial and Valuation Advisory

	01 to 2020 Global M&A Fairness visory Rankings	
	Advisor	Deals
1	Houlihan Lokey	956
2	JP Morgan	876
3	Duff & Phelps	802
4	Morgan Stanley	599
5	BofA Securities Inc	542
	nitiv (formerly known as Thomson Reuters). Announced ompleted transactions.	

No. 1 Global M&A Fairness Opinion Advisor Over the Past 20 Years

1,000+ Annual Valuation Engagements

lion Cap	North	America	Europe and I	Middle East	Asia-P	Asia-Pacific		
	Atlanta	Miami	Amsterdam	Madrid	Beijing	Sydney		
lion	Boston	Minneapolis	Dubai	Milan	Hong Kong	Tokyo		
renue	Chicago	New York	Frankfurt	Paris	Singapore			
	Dallas	San Francisco	London					
	Houston	Washington, D.C.						
	Los Angeles							

Global, Market-Leading Fintech Practice

There is significant momentum in fintech following a dedicated team build-out across our industry-leading FIG and Data & Analytics groups, supported further by the extensive resources and relationships of Houlihan Lokey's broader global platform.

Financial Institutions



HOULIHAN LOKEY

dedicated fintech/FIG bankers based in London, New York, Los Angeles, Miami, and San Francisco

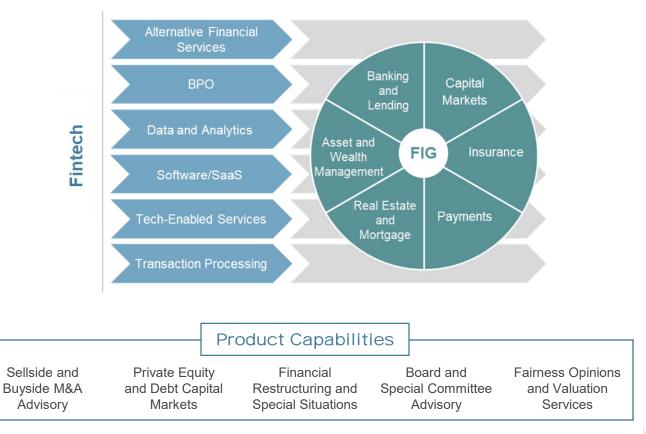
75 +

Global

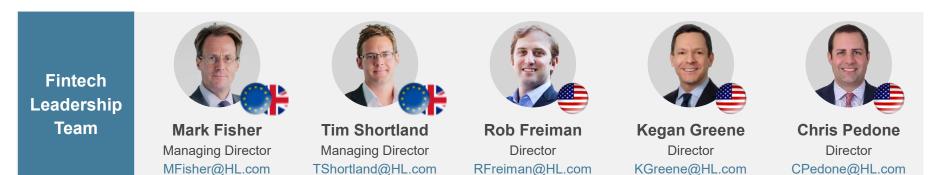
single specialized fintech practice across the world

50+

completed or announced fintech M&A and private placement transactions since the start of 2019



Integrated Team Built to Advise Modern Fintech Platforms



Additional Senior Industry Bankers and Team Members



Andrew Adams Managing Director Head of Data and Analytics



Christian Kent Managing Director FIG/Fintech



Alex Fauron Vice President Fintech



Tara Carter

Managing Director

Data and Analytics

Vice President

Fintech

Anna Cotterell Paul Tracey Senior Vice President Managing Director Insurance Data and Analytics



Lawrence Guthrie

Managing Director

Specialty Finance

Antoine Marie Elliot Reader Vice President FIG/Fintech



Jeffrey Levine Managing Director Global Head of FIG



Gagan Sawhnev Managing Director Capital Markets



Aaron Solomon Senior Vice President FIG/Fintech



Michael McMahon Managing Director Head of Asset Management



Craig Tessimond Managing Director Insurance



Joe Watson Senior Vice President Data and Analytics



Brent Ferrin Managing Director Specialty Finance

Director

Insurance



James Page

Managing Director Data and Analytics Mortgage

Evan Schutz Director



Andrew Larrabee Associate FIG/Fintech





Financial Analyst FIG/Fintech





Skvla Janus





Jack Denzer Financial Analyst FIG/Fintech



HOULIHAN LOKEY



Arik Rashkes

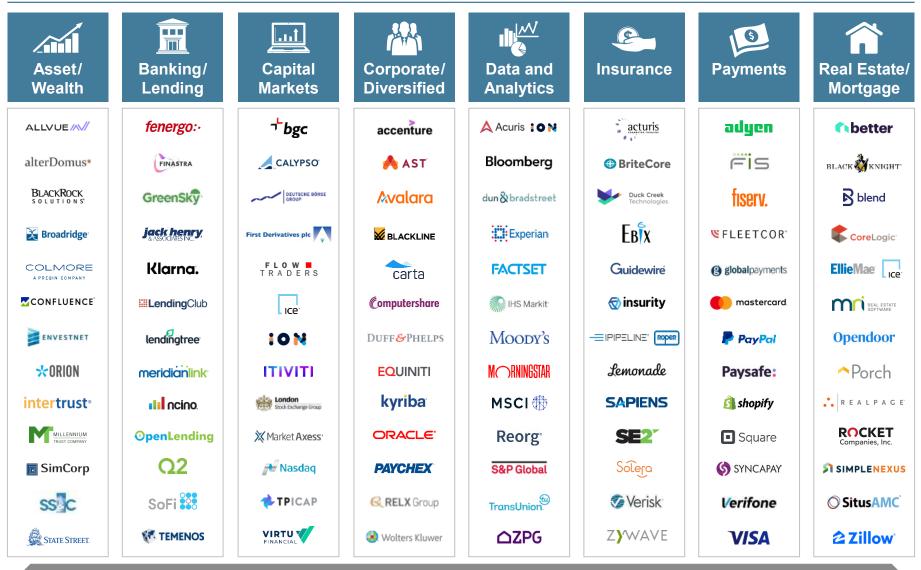
Managing Director

Head of Insurance



Matt Capozzi Vice President FIG/Fintech

How We Look at the Fintech Opportunity



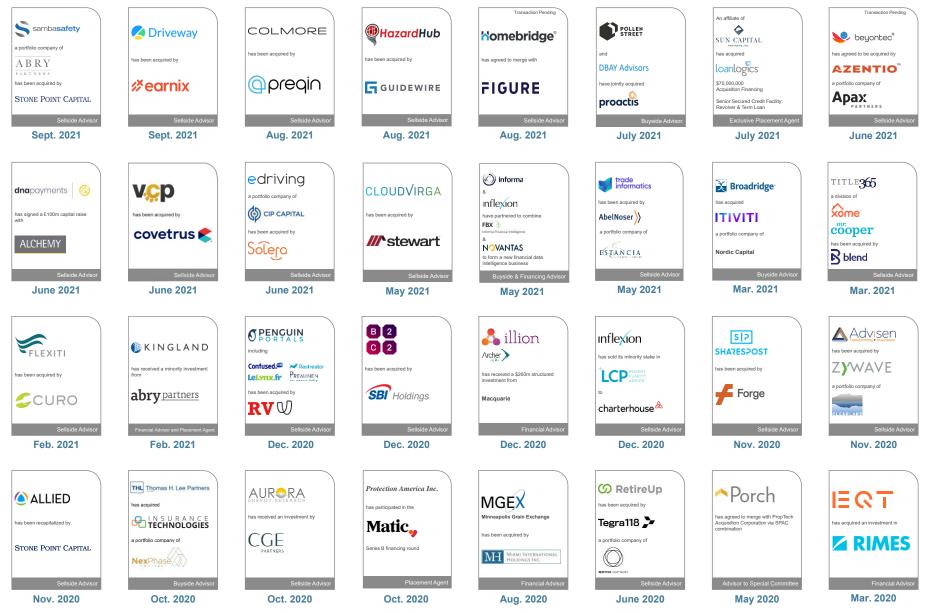
BUSINESS MODELS CONVERGING

Alternative Financial Services • BPO • Data and Analytics • Software/SaaS • Tech-Enabled Services • Transaction Processing

Recent Houlihan Lokey Transaction Spotlight

Transaction	E sambasafety a portfolio company of ABRY PARTNERS has been acquired by STONE POINT CAPITAL Sellside Advisor	Driveway As been acquired by Sellside Advisor	COLMORE has been acquired by OPOEQIO Sellside Advisor	Image: Window Strain Strai	Transaction Pending	with the contraction of the cont
Deal Date	September 2021	September 2021	August 2021	August 2021	August 2021	July 2021
Deal Value	Not disclosed	Not disclosed	Not disclosed	Not disclosed	Not disclosed	£129 million (~\$180 million)
Target Description	Cloud-based mobility risk management software for insurers and employers	AI-powered telematics and driver safety scoring solution for insurers	Portfolio monitoring, fee validation, and fund administration for private markets asset managers	API-driven risk insights and data platform for property and casualty insurers	Retail mortgage originator merger with blockchain technology company	Enterprise spend management software and embedded finance capabilities for businesses
Geography		×				
Houlihan Lokey Role	Sellside Advisor	Sellside Advisor	Sellside Advisor	Sellside Advisor	Sellside Advisor	Buyside Advisor

Proven Fintech Track Record With Exceptional Momentum



Note: List of transactions shown is illustrative, not exhaustive. Deal dates listed are based on transaction announcement. *Denotes transaction executed by firms acquired by Houlihan Lokey.

Proven Fintech Track Record With Exceptional Momentum (cont.)



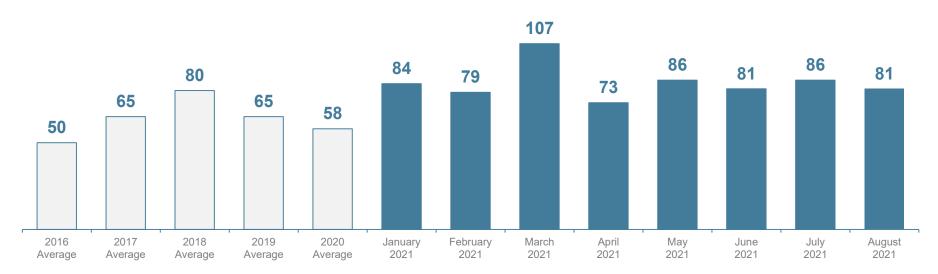
Note: List of transactions shown is illustrative, not exhaustive. Dates listed are based on transaction announcement, which may differ from closing. *Denotes transaction executed by firms acquired by Houlihan Lokey.

August 2021 Fintech Activity Update

Overall Deal Activity Summary

M&A/Control Transactions

Monthly Deal Count



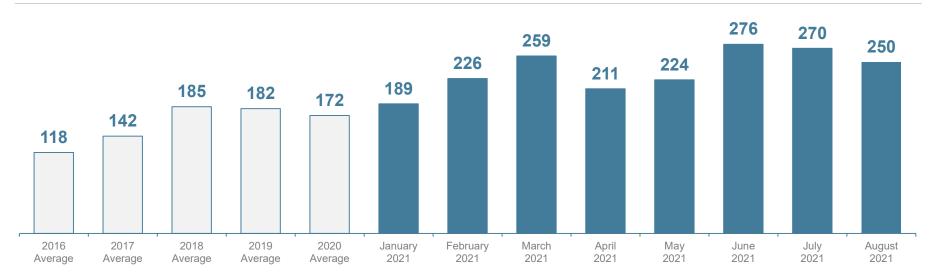
Largest Announced Deals of August 2021

Deal Value (\$M)	\$29,000	\$4,700	\$2,431	\$2,215	\$2,098	\$2,000	\$1,825	\$1,715	\$1,150	\$950
Target	afterpay~>	🔯 BillDesk	fin Accel	Aspiration Do Well. Do Good.	sanne	R <u>M</u> S	APPRISS* Knowledge for good.**	🛟 PICO	OPIS By IHS Markit	
Acquirer	Square	PayU	SPAC (VPC Impact II)	SPAC (InterPrivate II)	Apex Group	Moody's	Equifax	SPAC (FTAC Athena)	News Corp.	MSCI
Target Subsector	Banking/ Lending	Payments	Banking/ Lending	Asset/ Wealth	Asset/ Wealth	Data and Analytics	Data and Analytics	Capital Markets	Data and Analytics	Data and Analytics

Overall Deal Activity Summary

Financing/Minority Transactions

Monthly Deal Count



Largest Announced Deals of August 2021

Deal Size (\$M)	\$750	\$500	\$450	\$350	\$300	\$300	\$292	\$263	\$244	\$210
Target	chime	carta	V Drive Wealth	🗸 valá	ramp 🖌	Rapyd	#ZEPZ	B bitpanda	Sightline	FalconX
Lead Investor	Sequoia	Silver Lake	Insight Partners, Accel	SoftBank	Founders Fund	Target Global	Accel, TCV, Leapfrog	Valar Ventures	Cannae Holdings	Altimeter Capital
Target Subsector	Banking/ Lending	Corporate/ Diversified	Capital Markets	Banking/ Lending	Payments	Payments	Payments	Capital Markets	Payments	Capital Markets

Overall Deal Activity Summary Largest Announced Deals Year-to-Date (August 2021)

M&A/Control Transactions (Excluding SPACs)

#	Month	Target	Acquirer	Subsector	Deal Value (\$M)
1	Aug.	afterpay~>	Square	Banking/Lending	\$29,000
2	Feb.		Insight, Stone Point	Real Estate/Mortgage	\$7,675
3	Aug.	🔯 BillDesk	PayU	Payments	\$4,700
4	Apr.	ENVERUS	Hellman & Friedman	Data and Analytics	\$4,250
5	Mar.	CALYPSO	Thoma Bravo	Capital Markets	\$3,750
6	July	Prudential Retirement Business	Empower	Corporate/Diversified	\$3,550
Т7	Apr.	ascensus	Stone Point, GIC	Asset/Wealth	\$3,000
Т7	Feb.		Xplor Technologies	Payments	\$3,000
9	Apr.	Mphasis The Next Applied	Blackstone	Corporate/Diversified	\$2,800
T10	Jan.	CARDTRONICS	NCR	Payments	\$2,500
T10	Mar.	ΙΤΙVΙΤΙ	Broadridge	Capital Markets	\$2,500
T10	May	\ • Divvy	Bill.com	Corporate/Diversified	\$2,500
13	June	'planet	Advent	Payments	\$2,230
14	June	tink [*]	Visa	Data and Analytics	\$2,150
15	Aug.	sanne	Apex Group	Asset/Wealth	\$2,098

Financing/Minority Transactions (Excluding IPOs)

#	Month	Target	Lead Investor	Subsector	Deal Size (\$M)
1	Jan./Feb.	Robinhood 🖉	Sequoia, Ribbit Capital	Capital Markets	\$3,400
2	Mar./June	Klarna.	SoftBank	Banking/Lending	\$1,929
3	Jan./June	MU bank	Berkshire Hathaway	Banking/Lending	\$1,150
Т4	Мау	TRADE	Sequoia, TCV	Capital Markets	\$900
Т4	July	FTX	Paradigm, Sequoia	Capital Markets	\$900
Т6	July	Revolut	Softbank, Tiger	Capital Markets	\$800
Т6	Jan.	L <mark>o</mark> an pal	NEA, WestCap	Banking/Lending	\$800
Т6	June	mollie	Blackstone	Payments	\$800
9	Aug.	chime	Sequoia	Banking/Lending	\$750
10	June	wefox	Target Global	Insurance	\$650
11	May	Wealthsimple	Meritech, Greylock	Asset/Wealth	\$610
T12	Mar.	stripe	Consortium	Payments	\$600
T11	July	¬ Pine Labs	Fidelity, BlackRock	Payments	\$600
14	July	ACT	Bridgepoint	Capital Markets	~\$530
15	Aug.	carta	Silver Lake	Corporate/Diversified	\$500

Overall Deal Activity Summary

Largest Announced Deals Year-to-Date (August 2021)

SPACs

#	Month	Target	SPAC	Subsector	Deal Value (\$M)
1	Mar.	[•] етого [•]	FinTech V	Capital Markets	\$10,366
2	July	C Bullish	Far Peak	Capital Markets	\$9,027
3	Jan.	SoFi 🗱	Social Capital Hedosophia V	Banking/Lending	\$8,650
4	Мау	t better	Aurora	Real Estate/Mortgage	\$7,728
5	Jan.	alight.	Foley Trasimene	Corporate/Diversified	\$7,300
6	Feb.	INFORMATION SERVICES INC.	Dragoneer Growth Opps.	Insurance	\$7,049
7	Mar.	hippo	Reinvent Tech. Partners Z	Insurance	\$6,202
8	July	Ø CIRCLE	Concord	Payments	\$5,593
9	Feb.	APEX Clearing"	Northern Star II	Capital Markets	\$5,500
10	June	Dave	VPC Impact III	Banking/Lending	\$3,999
11	Feb.	Paloneer	FinTech Olympus	Payments	\$3,716
12	Mar.	doma	Capitol Investment V	Real Estate/Mortgage	\$3,481
13	Mar.		Ascendant Digital	Data and Analytics	\$3,101
14	Mar.	Offerpad	Supernova Partners	Real Estate/Mortgage	\$2,953
15	Feb.	MoneyLion	Fusion	Banking/Lending	\$2,888

IPOs and Direct Listings

#	Month	Target	Ticker	Subsector	Deal Size (\$M)
1	Apr.	allfunds	AMS:ALLFG	Asset/Wealth	\$2,240
2	July	Robinhood 🖉	NASDAQ:HOOD	Capital Markets	\$2,090
3	Mar.	oscar	NYSE:OSCR	Insurance	\$1,440
4	June	MARQETA	NASDAQ:MQ	Payments	\$1,210
5	Jan.	affirm	NASDAQ:AFRM	Banking/Lending	\$1,210
6	June	bright	NYSE:BHG	Insurance	\$924
7	July	X PEXA	ASX:PXA	Real Estate/Mortgage	\$899
8	June	d·local	NASDAQ:DLO	Payments	\$618
9	Mar.	COMPASS	NYSE:COMP	Real Estate/Mortgage	\$450
10	July	Paycor	NASDAQ:PYCR	Payments	\$426
11	July	rıskified	NYSE:RSKD	Payments	\$368
12	July	B blend	NYSE:BLND	Real Estate/Mortgage	\$360
13	July	meridianlink	NYSE:MLNK	Banking/Lending	\$300
n/a	Apr.	coinbase	NASDAQ:COIN	Capital Markets	(1)
n/a	July	⁷ WIJe	LSE:WISE	Payments	(1)

(1) Went public via direct listing.



Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
Aspiration	SPAC (InterPrivate III)	U.S.	\$2,215	22.6x (2021E)		Human Interest	TPG, SoftBank, The Rise Fund	U.S.	\$200	\$1,000
sanne	Apex Group (TA/Genstar)	U.K.	\$2,098	7.8x (2021E)	23.1x (2021E)	aumni	JP Morgan	U.S.	\$50	\$250
COLMORE	Preqin	U.S. U.K.				o sarwa	Mubadala	U.A.E.	\$15	
riskalyze [®]	Hg Capital	U.S.				Vanilla	Venrock	U.S.	\$12	
	Gen II (Hg/General Atlantic)	U.S.					Visa	U.S.	\$10	
Europe's fund data inflastruture	FE fundinfo (Hg)	Denmark								
Greenough Consulting Group	Apex Group (TA/Genstar)	U.S.								
ASR JRM SWISS Rep	Apex Group (TA/Genstar)	Switzerland								
Advisory Equity	AdviserSource (Austin)	U.S.								
TRUST CORPORATION	Ocorian (Inflexion)	U.K.								



Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
afterpay	Square	Australia	\$29,000	41.8x (June '21 LTM)		chime	Sequoia	U.S.	\$750	\$25,000
finiccel	SPAC (VPC Impact II)	Indonesia	\$2,431	14.9x (2021E)		🗸 valá	SoftBank	Argentina	\$350	\$2,450
symple loans	Latitude Group	Australia	\$200			C cora	Greenoaks	Brazil	\$116	
NepFin Neptune financial inc.	Zilch	U.S.				Upgrade	Koch Disruptive Technologies	U.S.	\$105	\$3,330
KATABAT	Ontario Systems (New Mountain)	U.S.				K kuda .	Target Global, Valar Ventures	Nigeria	\$55	\$500
× 5 T ℓ / 4 × 4 ℓ γ 1 (0	Cornerstone (Altamont)	U.S.					Progressive Insurance	U.S.	\$52	\$950
neweleus	Waterfall Asset Management	U.S.				tabby*	Global Founders Capital	U.A.E.	\$50	\$300
DIE SOFTWARE. 🤘	Objectway	Germany				🕑 jaris	GSR Ventures	U.S.	\$31	\$110
PathSolutions	Azentio Software (Apax)	Kuwait				📄 Canopy	Canaan	U.S.	\$15	\$65
X payflex	Zip Co.	South Africa	ı			abrigo" make big things happen.	Carlyle	U.S.		~\$1,000



Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
🔆 PICO	SPAC (FTAC Athena)	U.S.	\$1,715	8.8x (2021E)		W DriveWealth	Insight Partners, Accel	U.S.	\$450	\$2,850
SAY	Robinhood	U.S.	\$140			B bitpanda	Valar Ventures	Austria	\$263	\$4,100
LMRKTS	Capitolis	U.S.	\$50			FalconX	Altimeter Capital	U.S.	\$210	\$3,750
Alpha Omega Financial Systems	Broadridge	U.S.				Blockstream	Baillie Gifford	Canada	\$210	\$3,190
STONEWAIN SYSTEMS INC	EquiLend	U.S.				7AX bit	Insight Partners, IVP	U.S.	\$130	\$1,330
<u>Streetlinx.</u>	Symphony	U.S.				OFFCHAIN LABS	Lightspeed Venture Partners	U.S.	\$120	
⊡LedgerX	FTX.US	U.S.				K Coin DCX	B Capital Group	Singapore	\$90	\$1,100
vox	Treliant (Onex Falcon/Vistria)	U.S.					Lightspeed Venture Partners	Mexico	\$57	
nucleus195	OpenExchange	U.S.					Tribe Capital	U.S.	\$50	
Certus.One	Jump Trading	U.S.				LeveL	Nasdaq	U.S.		

Financing/Minority Transactions



Financing/Minority	Transactions
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Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
BoardRoom	Tower Capital Asia, 65 Equity	U.S.	\$230			carta	Silver Lake	U.S.	\$500	\$7,400
proactis	Pollen Street, DBAY Advisors	U.K.	\$179	2.5x (July '21 NTM)	9.6x (July '21 NTM)	gusto	T. Rowe Price	U.S.	\$175	\$9,500
SERRALA	Hg Capital	Germany				FreshBooks	Accomplice	Canada	\$81	>\$1,000
libertyX	NCR	U.S.				orığın	Disk Costolo	U.S.	\$56	\$400
ΑϹϹυϔΙΟ	Diligent (Clearlake/Insight/ Blackstone)	Ireland				all moss	Valar Ventures	Germany	\$54	\$267
	U.S. Bancorp	U.S.					Addition	U.S.	\$48	
OTC Advisory Services	Grove Corporate Services	Canada				PAVE	Y Combinator	U.S.	\$46	\$354
GBI	Riveron (H.I.G.)	U.S.				Reserve Trust	QED	U.S.	\$31	
troarrative	RELX LexisNexis Risk Solutions	U.K.				ZEAL	Spark Capital	U.S.	\$13	
QuantaVerse	AML RightSource (Gridiron)	U.S.				🔹 veritran	Trivest Partners	Argentina		\$225



Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Va (\$M)
R <u>M</u> S	Moody's	U.S.	\$2,000	6.3x (2021E)	36.4x (2021E)	Atheneum	Guidepost Growth Equity	Germany	\$150	
APPRISS [®] Knowledge for good. [®]	Equifax	U.S.	\$1,825	12.2x (2021E)	28.7x (2021E)	ö flinks	National Bank of Canada	Canada	\$103	
OPIS By IHS Markit	News Corp.	U.S.	\$1,150	8.9x (2021E)	17.8x (2021E)) 🖋 M E S S A R I	Point72 Ventures	U.S.	\$21	\$100
	MSCI	U.S.	\$950	13.6x (June '21 ARR)		Pngme	Octopus Ventures	U.S.	\$15	\$76
ETF TRENDS	Alerian (Aretex)	U.S.				•••oddup	Elliot Capital	Hong Kong	\$13	
RAINMAKER	ISS	Australia				kevala ⁺	C5 Impact Partners	U.S.	\$12	
REVELOC	Feedzai	Spain				TOGGLE	Rose Park Advisors	U.S.	\$11	\$51
stocknews	TIFIN Group	U.S.					JP Morgan, AmEx Ventures	U.S.		
COLEMAN	VisasQ	U.S.				🍘 aiera	Citi, Franklin Templeton	U.S.		
Oleochem Analytics	Argus Media (Hg/General Atlantic)	U.S.								



Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
e djuster	Crawford & Company	Canada	\$33			DEALER POLICY"	Goldman Sachs	U.S.	\$110	
HazardHub	Guidewire	U.S.					Goodwater Capital	U.S.	\$75	\$450
wingman	Corvus	U.S.				High Definition Weitide Insurance	Weatherford Capital	U.S.	\$33	\$158
GLOBAL CLAIMS	GTCR	U.S.				ottonova	Earlybird	Germany	\$47	\$195
Related Risk	Alera Group (Genstar/Carlyle)	U.S.				Stable Insurance	Greycroft	U.S.	\$47	
	Equifax	U.S.				Pathpoint	Caffeinated Capital	U.S.	\$31	\$101
						open	Movac Ventures	Australia	\$31	
						✓AFILIO	Commerz Ventures	Germany	\$13	\$61
						Naked	Naspers	South Africa	\$11	
						Balance Re	Anthemis Group	Germany	\$10	

Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
🜔 BillDesk	PayU	India	\$4,700	18.5x (Mar. '21 LTM)		ramp 🖌	Founders Fund	U.S.	\$300	\$3,900
BUSINESS	Goldfinch Partners	U.K.	\$910	2.6x (Jun. '21 LTM)		Rapyd	Target Global	U.K.	\$300	
safety } pay	Paysafe	U.S.	\$441	7.4x (2022E)	22.1x (2022E)	# ZEPZ	Accel, TCV, Leapfrog	U.K.	\$292	\$5,000
ALPHA BANK Merchant Acquiring Business	Nexi	Greece	\$401	3.6x (2022E)	18.8x (2022E)	Sightline	Cannae Holdings	U.S.	\$244	\$1,000
	Paymentus	U.S.	\$152			DAQ	Affinity Equity Partners	Singapore	\$200	
e coinify	Voyager Digital	Denmark	\$84				Flexpoint Ford	Canada	\$120	
💥 Weav	Brex	U.S.	\$50			ba <mark>/</mark> ance	Ribbit Capital	U.S.	\$25	\$125
CHASING RETURNS	StoneX	Ireland				CarlQ	Forté Ventures	U.S.	\$15	\$65
III via fintech	Paysafe	Germany				trax	Accel-KKR	U.S.		
FirstView	Amerisource Bergen	U.S.								

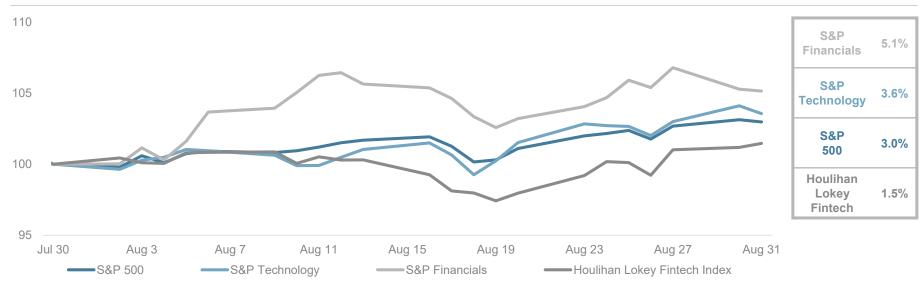


Financing/Minority 1	Fransactions
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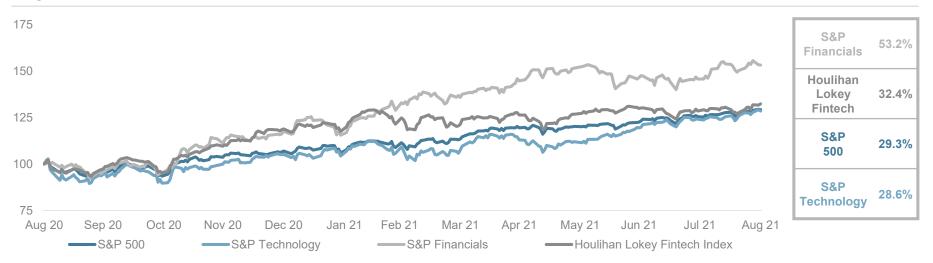
Target	Acquirer	Target Country	Deal Value (\$M)	Revenue Multiple	EBITDA Multiple	Target	Lead Investor	Target Country	Deal Size (\$M)	Post-Val. (\$M)
Informative Research	Stewart	U.S.	\$192		12.8x (2021E)	谷 Divvy	Tiger Global	U.S.	\$200	\$2,000
Xome Valuations Business	Voxtur Analytics	U.S.	\$15			reali	Zeev Ventures	U.S.	\$75	\$225
homebridge	Figure Technologies	U.S.				CANDOR	Arthur Ventures	U.S.	\$13	\$35
ihi skyline	JLL	U.S.				C SoftWorks Al	Long Ridge Equity Partners	U.S.		
	Metro Public Adjustment	U.S.					Accel-KKR	U.S.		
GREAT JONES A ROOFSTOCK COMPANY	Roofstock	U.S.								
FACTOM	Inveniam Capital Partners	U.S.								
NestReady	Homebot (ASG)	U.S.								
property base⁰	Lone Wolf (Stone Point)	U.S.								
ResMan	Inhabit IQ	U.S.								

Public Comparables Index Performance

August 2021 Monthly Return



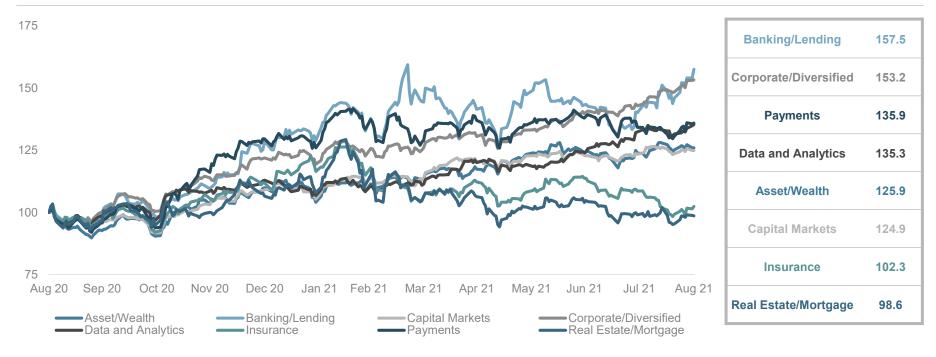
August 2021 One-Year Return



Source: Trading multiples based on share price, other market data, and broker consensus future earnings estimates from S&P Capital IQ as of August 31, 2021. Notes: All share prices rebased to 100. Houlihan Lokey Fintech Index consists of a diversified set of 150+ companies across fintech sectors, detailed on pages 25 through 34.

Public Comparables Fintech Subsector Performance

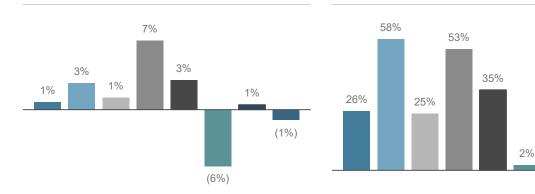
August 2021 One-Year Return by Subsector



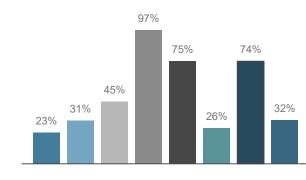
36%

(1%)

One-Month Return



Three-Year Return

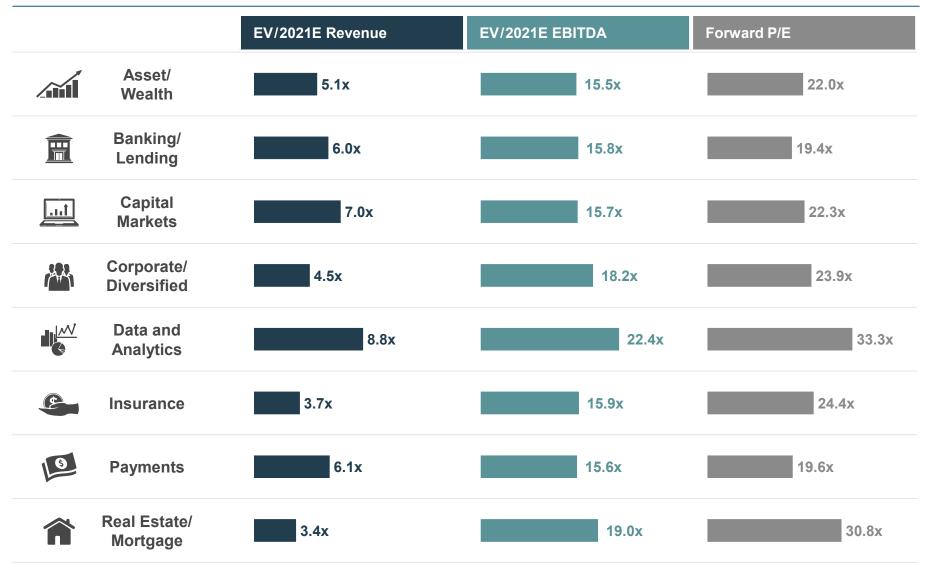


Source: Trading multiples based on share price, other market data, and broker consensus future earnings estimates from S&P Capital IQ as of August 31, 2021. Notes: All share prices rebased to 100. See pages 25 through 34 for a list of firms composing each fintech subsector.

One-Year Return

Public Comparables

Trading Metrics Summary



The above illustrates comparative valuations on a subsector basis across many different company revenue and business model types. The subsequent pages place these subsectors into further subcategories.

Source: Trading multiples based on share price, other market data, and broker consensus future earnings estimates from S&P Capital IQ as of August 31, 2021. Notes: All share prices rebased to 100. See pages 25 through 34 for a list of firms composing each fintech subsector.

Public Comparables Asset/Wealth Management Technology



Company Name	Market Cap	EV	Net Debt/		EV/Revenu	9		EV/EBITDA			P/E		2020E-202	2E CAGR	E	BITDA Marg	gin
	USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
Allfunds	11,339	11,339		6.0x	20.6x	17.9x	nm	28.4x	24.2x	na	42.1x	35.7x	(41.9%)	57.6%	10.0%	72.4%	73.9%
AssetMark	1,976	1,966	(0.1x)	4.6x	5.2x	4.4x	nm	12.6x	10.4x	na	18.6x	15.7x	1.4%	153.6%	6.8%	41.4%	42.7%
BlackRock	143,565	146,941	0.1x	9.1x	7.6x	7.0x	24.1x	18.6x	16.5x	29.1x	24.4x	21.9x	13.9%	21.0%	37.6%	41.0%	42.4%
Blucora	799	1,159	2.7x	1.5x	1.3x	1.3x	14.6x	8.5x	7.8x	na	9.9x	9.8x	10.0%	36.6%	10.6%	15.6%	16.3%
Bravura	550	523	(0.4x)	2.8x	2.8x	2.6x	10.7x	11.6x	11.2x	20.2x	21.1x	19.7x	3.2%	(2.5%)	25.8%	24.2%	23.1%
Broadridge	20,007	23,922	3.2x	5.0x	4.6x	4.2x	24.7x	21.5x	18.9x	39.6x	30.6x	25.3x	8.9%	14.4%	20.3%	21.2%	22.5%
Charles Schwab	137,541	142,732	0.6x	12.2x	7.8x	7.5x	na	15.2x	13.9x	41.7x	22.9x	20.4x	27.6%	na	na	51.3%	54.0%
⊢ Envestnet	4,354	4,951	2.3x	5.0x	4.2x	3.8x	37.2x	19.3x	17.6x	na	28.3x	27.0x	14.7%	45.3%	13.3%	21.9%	21.4%
FIS Global	78,922	97,225	2.9x	7.7x	7.0x	6.5x	23.2x	15.8x	14.2x	nm	19.4x	16.9x	9.4%	27.8%	33.4%	44.3%	45.7%
P Intertrust	1,404	2,406	4.8x	3.6x	3.5x	3.4x	11.2x	9.8x	8.7x	nm	8.7x	8.6x	3.1%	13.4%	32.2%	36.2%	38.9%
Iress	2,042	2,248	1.4x	5.7x	5.1x	4.8x	28.4x	21.4x	20.6x	47.3x	35.4x	34.5x	8.4%	17.5%	19.9%	23.9%	23.4%
JTC Group	1,253	1,417	3.4x	8.9x	6.9x	6.1x	33.4x	21.6x	18.2x	nm	29.1x	23.3x	21.5%	35.4%	26.7%	32.2%	33.2%
LPL Financial	11,864	13,909	2.0x	2.4x	1.8x	1.6x	15.3x	13.6x	11.3x	25.1x	20.2x	16.0x	22.7%	16.5%	15.5%	13.5%	13.9%
Sanne*	2,065	2,224	2.4x	9.5x	8.3x	7.1x	32.6x	24.6x	20.9x	nm	34.7x	29.5x	15.5%	24.9%	29.2%	33.6%	34.1%
SEI Investments	8,861	8,122	(1.1x)	4.8x	4.3x	4.0x	16.9x	12.5x	12.1x	19.8x	16.4x	15.8x	9.2%	17.9%	28.6%	34.2%	33.3%
SS&C Technologies	19,313	25,633	3.2x	5.5x	5.1x	5.0x	15.0x	12.8x	12.1x	30.9x	15.0x	14.3x	5.2%	11.4%	36.5%	40.3%	40.9%
ean			1.7x	5.9x	6.0x	5.4x	22.1x	16.7x	14.9x	31.7x	23.6x	20.9x	8.3%	32.7%	23.1%	34.2%	35.0%
edian			2.2x	5.3x	5.1x	4.6x	23.2x	15.5x	14.0x	30.0x	22.0x	20.1x	9.3%	21.0%	25.8%	33.9%	33.7%
verall-Mean			1.7x	5.9x	6.0x	5.4x	22.1x	16.7x	14.9x	31.7x	23.6x	20.9x	8.3%	32.7%	23.1%	34.2%	35.0%
verall-Median			2.2x	5.3x	5.1x	4.6x	23.2x	15.5x	14.0x	30.0x	22.0x	20.1x	9.3%	21.0%	25.8%	33.9%	33.7%

Public Comparables Banking/Lending Technology



Company N	Name N	/larket Cap	EV	Net Debt/		EV/Revenue	e		EV/EBITDA			P/E		2020E-202	22E CAGR	E	BITDA Marg	in
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
Affirm		25,539	26,030	(2.5x)	38.8x	26.1x	19.1x	na	na	na	na	na	na	42.6%	(1.6%)	nm	nm	nm
, CURO		678	1,534	4.3x	1.8x	1.9x	1.5x	9.1x	7.6x	5.9x	9.0x	10.7x	7.3x	10.8%	23.7%	19.9%	24.3%	24.8%
Elevate C Enova Funding	Credit	118	374	4.5x	0.8x	1.0x	0.7x	3.0x	6.5x	4.6x	5.7x	nm	5.8x	4.1%	(18.7%)	26.7%	15.0%	16.3%
Enova		1,216	1,896	1.5x	3.2x	1.7x	1.3x	na	4.3x	4.5x	3.2x	5.0x	6.0x	54.1%	na	na	39.6%	29.8%
Funding	Circle	735	585	(4.0x)	4.1x	2.0x	1.8x	na	11.3x	9.8x	na	31.7x	23.6x	50.7%	na	nm	17.2%	18.4%
	ky	583	724	1.6x	1.4x	1.3x	1.2x	12.0x	4.2x	3.6x	nm	6.0x	5.2x	8.2%	82.4%	11.5%	32.3%	32.6%
Alternative Barrier GreenSk Katapult LendingC OppFi	t	469	470	0.0x	1.9x	1.5x	1.3x	8.3x	20.5x	15.9x	20.8x	na	21.3x	21.9%	(27.7%)	22.8%	7.3%	8.0%
E Lending	Club	3,062	3,375	nm	7.5x	4.4x	3.1x	nm	na	13.7x	na	nm	24.2x	54.7%	159.2%	8.2%		23.0%
OppFi		114	289	1.4x	1.5x	1.0x	0.7x	na	2.3x	1.8x	1.5x	1.8x	1.5x	44.3%	na	na	43.6%	41.1%
Sunlight	Financial	462	420	(0.9x)	6.0x	3.7x	2.8x	24.8x	8.8x	5.9x	43.5x	13.2x	10.1x	46.6%	105.5%	24.3%	41.9%	47.8%
Upstart		17,818	17,336	(3.5x)	nm	23.7x	17.1x	nm	nm	nm	nm	nm	nm	104.7%	175.9%	9.1%	18.7%	16.6%
Mean				0.2x	6.7x	6.2x	4.6x	11.5x	8.2x	7.3x	14.0x	11.4x	11.7x	40.2%	62.4%	17.5%	24.0%	25.9%
Median				0.7x	2.5x	1.9x	1.5x	9.1x	7.1x	5.9x	7.3x	8.3x	7.3x	44.3%	53.0%	19.9%	21.5%	23.9%
A CI Worl		3,787	4,820	2.7x	3.7x	3.6x	3.4x	19.2x	12.7x	11.9x	nm	17.1x	15.6x	4.2%	27.1%	19.4%	28.3%	28.9%
Alfa Sys	stems	615	588	(1.7x)	5.4x	5.9x	5.7x	17.5x	26.5x	24.9x	21.9x	47.2x	44.4x	(2.1%)	(16.1%)	31.0%	22.2%	22.8%
Alkami		2,490	2,176	13.4x	19.4x	14.5x	11.5x	na	na	na	na	na	na	29.7%	(29.7%)	nm	nm	nm
BankMob		119	100	(0.9x)	1.5x	1.1x	0.9x	na	4.7x	3.0x	na	6.4x	5.4x	26.2%	na	nm	23.1%	31.8%
	ne Technologies	1,929	1,951	0.2x	4.3x	3.9x	3.5x	46.4x	26.0x	17.1x	na	nm	35.4x	9.8%	64.6%	9.2%	15.1%	20.7%
Compute FIS Globa Fiserv Jack Her Lending	er Services (CSI)	1,593	1,546	nm	5.3x	31.8x	na	16.6x	nm	na	29.0x	nm	na	na	na	32.1%	32.6%	na
FIS Globa	bal	78,922	97,225	2.9x	7.7x	7.0x	6.5x	23.2x	15.8x	14.2x	nm	19.4x	16.9x	9.4%	27.8%	33.4%	44.3%	45.7%
Fiserv		78,001	99,003	3.1x	6.7x	6.1x	5.7x	21.0x	15.5x	14.0x	nm	20.9x	18.4x	7.9%	22.2%	31.8%	39.7%	40.7%
Jack Her	enry	13,055	13,165	0.2x	7.6x	7.2x	6.7x	29.3x	24.5x	20.1x	42.9x	39.8x	35.9x	6.9%	20.8%	26.0%	29.4%	33.2%
		2,219	2,749	3.7x	3.0x	2.5x	2.1x	nm	19.0x	13.8x	na	nm	35.4x	19.3%	91.6%	6.0%	13.0%	15.4%
P Meridian		2,013	2,557	5.0x	12.8x	10.0x	9.1x	26.0x	23.4x	22.4x	nm	nm	nm	18.8%	7.7%	49.4%	42.8%	40.6%
O IVIITER Sys	/stems	985	936	(1.4x)	8.8x	7.5x	6.5x	32.6x	24.8x	21.0x	nm	28.2x	22.8x	16.8%	24.7%	27.1%	30.3%	30.9%
nCino		5,918	5,563	23.6x	28.0x	21.9x	17.7x	na	na	na	na	na	na	25.7%	(63.8%)	nm	nm	nm
Nordnet		4,531	10,669	2.6x	28.5x	27.2x	29.6x	na	38.9x	44.1x	33.4x	21.2x	24.9x	(1.8%)	na	na	69.8%	67.1%
Open Le		4,665	4,761	0.6x	43.7x	21.7x	16.7x	nm	30.8x	23.4x	na	nm	34.0x	61.9%	73.8%	61.9%	70.7%	71.3%
Q2 Holdir	lings	4,974	5,177	5.9x	12.9x	10.4x	8.7x	na	nm	nm	na	nm	nm	21.5%	na	nm	6.9%	8.4%
Temenos	S	11,556	12,565	2.2x	14.2x	12.7x	11.5x	nm	27.7x	25.1x	nm	41.9x	37.1x	10.8%	41.2%	28.3%	45.8%	45.8%
Mean				3.9x	12.6x	11.5x	9.1x	25.7x	22.3x	19.6x	31.8x	26.9x	27.2x	16.6%	22.4%	29.6%	34.3%	35.9%
Median				2.7x	7.7x	7.5x	6.6x	23.2x	24.5x	20.1x	31.2x	21.2x	29.4x	13.8%	24.7%	29.6%	30.3%	32.5%
Overall-Mean	1			2.5x	10.4x	9.4x	7.3x	20.6x	16.9x	14.6x	21.1x	20.7x	20.5x	26.2%	37.6%	25.2%	30.2%	31.7%
Overall-Media				1.6x	6.0x	6.0x	5.7x	20.0x	15.8x	13.9x	21.1x 21.4x	19.4x	20.3X	19.3%	24.7%	26.0%	29.4%	30.3%
ororan-meula				1.0A	0.07	0.04	0.17	20.14	10.04	10.04	21.44	10.44	21.04	10.070	2-7.1 /0	20.070	20.770	30.070

Public Comparables Capital Markets Technology



Co	mpany Name	Market Cap	EV	Net Debt/		EV/Revenu	e		EV/EBITDA	\		P/E		2020E-202	22E CAGR	E	BITDA Marg	jin
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
	Broadridge	20.007	23,922	3.2x	5.0x	4.6x	4.2x	24.7x	21.5x	18.9x	39.6x	30.6x	25.3x	8.9%	14.4%	20.3%	21.2%	22.5%
are	Computershare	7,248	8.378	1.6x	3.6x	4.0x 3.4x	4.2x 3.1x	24.7X 15.0x	21.5x 13.4x	11.5x	39.0x 34.4x	28.6x	20.3x 21.3x	8.5%	14.4%	20.3%	25.4%	26.9%
Software	Equiniti	903	1,263	3.7x	1.9x	2.0x	1.9x	15.6x	9.8x	9.0x	na	17.6x	15.2x	0.8%	32.1%	12.4%	20.2%	21.4%
Sof	First Derivatives	899	951	1.5x	2.9x	2.7x	2.4x	29.8x	21.4x	17.8x	nm	nm	nm	9.2%	29.5%	9.8%	12.6%	13.7%
	FIS Global	78,922	97,225	2.9x	7.7x	7.0x	6.5x	23.2x	15.8x	14.2x	nm	19.4x	16.9x	9.4%	27.8%	33.4%	44.3%	45.7%
Markets	Intertrust	1,404	2,406	4.8x	3.6x	3.5x	3.4x	11.2x	9.8x	8.7x	nm	8.7x	8.6x	3.1%	13.4%	32.2%	36.2%	38.9%
Ma	Iress	2,023	2,229	1.4x	5.6x	5.1x	4.8x	28.2x	21.2x	20.4x	46.9x	35.1x	34.2x	8.4%	17.5%	19.9%	23.9%	23.4%
9	Linedata	329	428	2.1x	2.3x	2.2x	2.2x	7.5x	7.7x	7.6x	13.8x	13.9x	13.9x	1.3%	(0.7%)	30.0%	29.0%	28.8%
Capital	SimCorp	5,395	5,385	(0.1x)	10.0x	9.2x	8.3x	35.6x	30.6x	27.5x	nm	44.6x	39.8x	9.5%	13.8%	28.1%	30.0%	30.4%
õ	SS&C Technologies Temenos	19,313 11,556	25,633 12,565	3.2x 2.2x	5.5x 14.2x	5.1x 12.7x	5.0x 11.5x	15.0x nm	12.8x 27.7x	12.1x 25.1x	30.9x nm	15.0x 41.9x	14.3x 37.1x	5.2% 10.8%	11.4% 41.2%	36.5% 28.3%	40.3% 45.8%	40.9% 45.8%
Mean		11,550	12,505	2.4x	5.7x	5.2x	4.9x	20.6x	17.4x	15.7x	33.1x	25.5x	22.7x	6.8%	19.5%	25.0%	29.9%	30.8%
Media				2.4x 2.2x	5.7x 5.0x	5.2x 4.6x	4.9x 4.2x	20.6x 19.4x	17.4x 15.8x	15.7x 14.2x	33.1x 34.4x	25.5x 24.0x	22.7 x 19.1x	8.5%	19.5%	25.0%	29.9%	30.8% 28.8%
											•							
	BGC Partners	1,986	2,986	1.8x	1.5x	1.5x	1.5x	na	6.0x	5.5x	40.6x	5.8x	5.3x	1.7%	na	na	24.7%	26.4%
	Charles Schwab	137,541	140,852	0.4x	12.0x	7.7x	7.4x	na	15.0x	13.7x	41.7x	22.9x	20.4x	27.6%	na	na	51.3%	54.0%
ic des	CMC Markets	1,688 3.352	1,547 3.441	(1.0x) 0.4x	3.1x 2.5x	3.2x 2.2x	3.3x 2.1x	na 24.8x	na 16.1x	7.5x 13.9x	7.9x	9.9x 29.8x	11.5x 24.7x	(3.9%) 9.7%	na 33.4%	na 10.3%	na 14.0%	44.3% 15.2%
ectronic	IC Group	5,545	4.811	(1.7x)	4.6x	4.1x	2.1X 3.8X	24.0X	na	7.5x	12.7x	12.2x	12.2x	9.1%	55.4% na	10.3% na	14.0% na	51.0%
ect Ske	Flow Traders IG Group Interactive Brokers	6,344	18,303	nm	4.0x	6.6x	7.0x	na	na	na	32.5x	21.8x	21.3x	8.4%	na	na		
ΞÄ	Plus 500	1.462	1.547	0.6x	1.0x	0.9x	0.9x	12.4x	10.8x	10.3x	20.0x	15.5x	14.6x	6.0%	9.8%	7.9%	8.6%	8.5%
	Robinhood	38,106	42.297	26.4x	44.1x	21.4x	15.6x	na	nm	nm	nm	na	na	68.3%	na	na	8.0%	18.5%
	Virtu Financial	2,874	828	(2.1x)	0.3x	0.5x	0.6x	na	0.7x	1.0x	4.4x	3.7x	5.7x	(31.1%)	na	na	67.1%	58.0%
Mean				3.1x	8.6x	5.3x	4.7x	18.6x	9.7x	8.5x	22.8x	15.2x	14.4x	10.6%	21.6%	9.1%	24.8%	30.6%
Media	n			0.4x	3.1x	3.2x	3.3x	18.6x	10.8x	7.5x	20.0x	13.9x	13.4x	8.4%	21.6%	9.1%	14.0%	26.4%
	Australian Stock Exch.	12,315	7,686	(6.4x)	10.0x	10.5x	10.4x	13.7x	14.6x	14.2x	34.4x	34.5x	33.4x	(2.1%)	(1.9%)	72.7%	71.9%	73.0%
S	B3(Brazil)	16,666	15,195	(0.2x)	9.3x	8.5x	7.9x	14.1x	10.3x	9.7x	20.6x	15.1x	14.1x	8.3%	20.7%	65.8%	82.2%	81.7%
ne	Cboe Global Markets	13,451	14,327	0.9x	4.2x	10.1x	9.8x	16.5x	15.5x	15.4x	28.7x	22.5x	22.3x	(34.6%)	3.7%	25.3%	65.0%	63.5%
Venues	CME Group	72,445	75,335	0.9x	15.5x	15.6x	14.7x	24.0x	23.6x	21.5x	34.4x	30.1x	27.6x	2.7%	5.6%	64.4%	66.2%	68.2%
م م	Deutsche Boerse	31,648	12,440	(9.8x)	2.8x	3.0x	2.8x	5.7x	5.2x	4.8x	24.8x	22.3x	20.4x	0.4%	8.3%	50.1%	57.9%	58.2%
ding	Euronext	12,382	15,535	4.0x	14.9x	10.2x	8.9x	27.2x	17.2x	14.4x	33.3x	21.8x	18.4x	29.7%	37.5%	54.8%	59.5%	61.6%
Tra	Hkex	79,836	43,718	(2.1x)	17.8x	15.1x	12.9x	24.5x	19.4x	16.2x	nm	45.2x	37.3x	17.5%	22.8%	73.0%	78.1%	79.7%
Гр	Intercontinental Exch.	67,314	81,577	3.2x	13.5x	11.8x	11.4x	22.0x	18.4x	17.6x	32.2x	24.6x	23.0x	9.0%	11.8%	61.4%	63.8%	64.5%
and	London Stock Exchange		72,773	2.9x	21.6x	7.7x	7.1x	45.9x	16.6x	14.9x	nm	29.5x	25.2x	74.1%	75.5%	47.1%	46.4%	47.9%
Exchanges	MarketAxess	18,085	17,739	(0.8x)	25.7x	24.1x	21.2x	43.6x	43.0x	37.1x	nm	nm	nm	10.1%	8.4%	59.0%	56.0%	57.2%
ng	Nasdaq OTC Markete	32,735	38,429 491	3.0x	6.8x	11.4x 5.2x	10.9x 5.6x	24.8x	20.4x 13.7x	19.8x 16.0x	35.1x 28.3x	26.7x 20.6x	26.1x 22.2x	(21.0%) 16.2%	11.9% 15.1%	27.5% 35.5%	55.8% 37.9%	55.2% 34.8%
cha	OTC Markets Singapore Exchange	518 7,867	7,452	(0.7x) (0.6x)	7.5x 9.5x	9.2x	5.6x 8.7x	21.2x 17.4x	16.6x	15.2x	20.3X 23.1X	20.6x	22.2x 22.1x	4.8%	7.1%	54.7%	55.2%	57.2%
Ă	TMX Group	6,146	6,680	0.9x	8.2x	8.7x	8.3x	12.8x	14.2x	13.9x	27.8x	20.1x	19.8x	(0.2%)	(4.2%)	64.5%	61.0%	59.5%
	Tradew eb	17,597	17,596	(1.2x)	19.7x	16.5x	14.9x	na	32.7x	28.8x	nm	45.9x	40.3x	15.0%	na	na	50.5%	51.9%
Mean				(0.4x)	12.5x	11.2x	10.4x	22.4x	18.8x	17.3x	29.3x	27.3x	25.1x	8.7%	15.9%	54.0%	60.5%	60.9%
Media	n			(0.2x)	10.0x	10.2x	9.8x	21.6x	16.6x	15.4x	28.7x	23.9x	22.7x	8.3%	10.1%	56.9%	59.5%	59.5%
	0-1-1	54.004	50.100	(0.7.)	40.0	7.0	0.5		45.5	00.0		47.0	04.5	440.40	400.00%	45.00/	40.00/	40.00/
9	Coinbase	54,631	52,132	(0.7x)	40.9x	7.6x	8.5x	nm	15.5x	20.9x	nm	17.0x	34.5x	119.1%	108.2%	45.2%	48.6%	40.8%
Crypto	Diginex Galaxy Digital	203 1,612	145 1,555	1.6x (0.1x)	nm na	11.2x 1.5x	3.2x 2.5x	na na	na 2.0x	na 4.6x	na 15.6x	na 2.4x	na 2.5x	1,057.2%	(62.4%)	nm	nm 73.9%	nm 53.7%
0	Voyager	2,386	2,323	(0.1X) (1.0X)	27.3x	6.7x	2.5x 3.3x	nm	18.2x	4.0x 7.7x	na	2.4x 26.7x	2.5x 9.3x	na 185.7%	na 236.2%	na 31.4%	36.7%	43.5%
Mean				(0.0x)	34.1x	6.7x	4.4x	na	11.9x	11.0x	15.6x	15.4x	15.4x	454.0%	0.9x	38.3%	53.1%	46.0%
Media				(0.0x) (0.4x)	34.1x 34.1x	7.1x	4.4x 3.3x	na	15.5x	7.7x	15.6x	17.0x	9.3x	185.7%	0.9X 1.1X	38.3%	48.6%	43.5%
				5 · /														
	all–Mean			1.2x	10.7x	7.7x	6.9x	21.4x	16.4x	14.6x	27.7x	23.0x	21.2x	43.8%	25.4%	38.8%	43.6%	43.8%
Over	all–Median			0.9x	7.7x	7.0x	6.5x	21.6x	15.7x	14.2x	29.8x	22.3x	21.3x	8.7%	14.1%	33.4%	46.1%	45.7%

Source: Trading multiples and other data are based on share price, other market data, and broker consensus future estimates in each case from S&P Capital IQ as of August 31, 2021.

HOULIHAN LOKEY 27

Public Comparables Corporate/Diversified Fintech and Services



Co	mpany Name	Market Cap	EV	Net Debt/		EV/Revenu	9		EV/EBITDA			P/E		2020E-202	2E CAGR	E	BITDA Marg	jin
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
	EQS Group	464	470	2.2x	10.1x	7.8x	5.5x	nm	10.100	44.6x	na	na	na	35.4%	82.5%	6.8%	5.5%	12.4%
73	GB Group	2.437	2.413	(0.5x)	8.2x	8.2x	7.7x	37.6x	nm 34.3x	30.6x	nm	47.7x	39.7x	3.7%	10.9%	21.9%	24.0%	25.1%
RC/ID/Fraud	Gresham Technologies	1 -	174	(0.3X) (1.4X)	5.1x	3.8x	3.0x	nm	20.0x	13.8x	nm	na	na	30.3%	170.2%	5.1%	18.8%	21.8%
Ľ.	NICE Systems	18,427	17.763	(1.1x)	10.8x	9.6x	8.7x	41.7x	28.2x	25.6x	nm	43.4x	38.3x	11.5%	27.5%	25.8%	34.1%	33.8%
Q	NortonLifeLock	15,450	18,149	1.8x	7.2x	6.7x	6.0x	16.9x	13.2x	12.0x	9.3x	18.2x	14.6x	9.1%	18.6%	42.5%	50.7%	50.1%
õ	RELX	57,877	66,686	3.3x	6.8x	6.6x	6.1x	22.9x	18.0x	16.2x	34.4x	25.0x	22.1x	5.7%	18.8%	29.8%	36.7%	37.6%
G	Thomson Reuters	57,823	59,481	0.8x	9.9x	9.5x	9.1x	42.8x	29.9x	26.2x	nm	nm	48.6x	4.7%	27.8%	23.2%	31.7%	34.6%
	Wolters Kluw er	29,919	32,771	2.0x	6.0x	5.9x	5.7x	20.6x	19.0x	17.9x	35.2x	29.6x	28.1x	2.9%	7.2%	29.3%	31.1%	31.8%
Mean				0.9x	8.0x	7.2x	6.5x	30.4x	23.2x	23.4x	26.3x	32.8x	31.9x	12.9%	45.4%	23.0%	29.1%	30.9%
Media	in			1.3x	7.7x	7.2x	6.1x	30.2x	20.0x	21.8x	34.4x	29.6x	33.2x	7.4%	23.2%	24.5%	31.4%	32.8%
	Accenture	213,425	207,410	(0.7x)	4.5x	4.0x	3.6x	26.1x	21.2x	19.2x	40.3x	36.1x	32.7x	10.8%	16.6%	17.2%	18.7%	19.0%
	Amdocs	9,752	9,647	(0.2x)	2.3x	2.2x	2.1x	11.7x	10.2x	9.6x	18.4x	15.4x	14.7x	3.8%	10.2%	19.7%	21.8%	22.2%
	Capita	1,121	2,385	3.7x	0.5x	0.5x	0.5x	8.7x	5.2x	4.4x	nm	8.0x	6.1x	(0.4%)	41.1%	6.0%	10.3%	12.0%
	CGI Group	21,765	24,092	0.9x	2.5x	2.5x	2.4x	13.9x	12.3x	11.8x	23.3x	19.9x	18.8x	2.0%	8.7%	18.0%	20.3%	20.4%
	Cognizant	40,108	39,987	(0.0x)	2.4x	2.2x	2.0x	13.7x	11.8x	10.9x	28.8x	18.8x	17.3x	8.6%	12.2%	17.5%	18.4%	18.7%
	CSG International	1,522	1,766	1.1x	1.8x	1.8x	1.8x	10.6x	8.1x	8.0x	25.9x	14.2x	13.8x	(1.3%)	15.3%	16.8%	22.8%	22.9%
0	Deluxe	1,632	3,373	4.3x	1.9x	1.7x	1.6x	11.4x	8.3x	7.5x	nm	8.4x	7.4x	9.8%	23.2%	16.6%	20.5%	20.8%
Consulting	Donnelley Financial	1.121	1.394	1.2x	1.6x	1.5x	1.6x	13.1x	6.0x	6.4x	na	8.3x	9.3x	0.3%	43.2%	11.9%	25.8%	24.3%
n	DXC	9,250	13,416	1.5x	0.7x	0.8x	0.8x	6.2x	5.5x	4.8x	na	14.0x	9.0x	(3.8%)	13.1%	11.9%	14.3%	16.5%
ů	Exlservice	4,085	4,040	(0.2x)	4.2x	3.7x	3.4x	26.1x	17.4x	16.4x	45.7x	26.8x	25.5x	12.1%	26.2%	16.2%	21.3%	20.5%
	Firstsource Solutions	1.688	1.658	(0.0x)	2.5x	2.1x	1.8x	19.6x	13.5x	11.0x	34.6x	23.6x	18.4x	17.4%	33.1%	12.8%	15.4%	16.4%
pu	FTI Consulting	4.645	5.045	1.1x	2.0x	1.9x	1.8x	15.1x	14.3x	12.5x	22.0x	20.1x	17.7x	7.6%	9.9%	13.6%	12.9%	14.2%
g	HCL Technologies	43,965	42,846	(0.4x)	4.2x	3.8x	3.4x	16.8x	15.2x	13.6x	26.7x	24.2x	21.4x	11.8%	11.2%	25.2%	25.0%	24.9%
E	Infosys	99,187	96,383	(0.7x)	7.2x	6.2x	5.4x	27.3x	23.4x	20.5x	39.0x	33.9x	29.6x	15.3%	15.6%	26.4%	26.5%	26.5%
BPO,	Magic Softw are	1,008	999	nm	2.7x	2.2x	2.0x	18.0x	na	na	40.0x	23.5x	21.4x	16.0%	na	15.0%		
В	Mphasis	7.438	7,187	(0.0x)	5.5x	4.8x	4.1x	31.3x	25.9x	21.8x	44.9x	38.3x	32.1x	15.9%	19.8%	17.6%	18.4%	18.8%
	Nomura Research Ins.	22,338	22,877	0.0x	4.6x	4.3x	4.0x	20.8x	18.4x	16.9x	43.1x	nm	na	6.8%	10.8%	22.3%	23.5%	23.9%
	SYNNEX	6.599	6.675	0.1x	0.3x	0.3x	0.3x	5.2x	9.2x	8.6x	12.7x	15.0x	14.0x	(5.1%)	(22.4%)	5.3%	3.3%	3.5%
	Tata Consultancy	191,886	187,292	(0.0x)	8.4x	7.4x	6.6x	31.1x	26.4x	23.5x	43.2x	37.2x	32.7x	13.0%	15.1%	27.1%	28.2%	28.1%
	TeleTech Holdings	4,955	5,819	2.2x	3.0x	2.6x	2.3x	19.6x	16.5x	15.0x	41.8x	23.6x	21.2x	12.8%	14.4%	15.2%	15.7%	15.7%
	Wipro	47.972	45.691	(0.0x)	5.4x	4.5x	4.0x	24.6x	20.3x	17.8x	33.3x	29.7x	26.8x	16.7%	17.7%	21.9%	22.3%	22.3%
	WNS Holdings	4,032	4,011	(0.1x)	4.4x	4.1x	3.7x	23.9x	19.2x	16.2x	38.0x	27.0x	22.3x	8.8%	21.4%	18.3%	21.4%	22.8%
Mean				0.7x	3.3x	3.0x	2.7x	17.9x	14.7x	13.2x	33.4x	22.2x	19.6x	8.1%	17.0%	16.9%	18.5%	18.8%
Media	in			(0.0x)	2.6x	2.4x	2.2x	17.4x	14.3x	12.5x	36.3x	23.5x	18.8x	9.3%	15.3%	17.0%	20.4%	20.5%
	Avalara	15,511	14,935	na	29.8x	22.1x	18.0x	na	nm	nm	na	na	nm	28.8%	na	nm	2.6%	4.2%
	Blackline	6,372	6,315	(1.5x)	18.0x	15.0x	12.4x	na	nm	nm	na	nm	nm	20.5%	na	nm	12.0%	13.3%
CD	Ceridian	16,837	17,680	5.2x	21.0x	17.4x	14.9x	nm	nm	nm	na	nm	nm	18.6%	85.4%	7.2%	16.0%	17.6%
ar)	Coupa Softw are	18,000	18,974	7.9x	35.9x	28.1x	22.5x	na	nm	nm	na	na	nm	26.2%	na	nm	15.6%	18.3%
£₽	Intuit	154,646	153,190	(0.3x)	18.0x	14.9x	13.1x	nm	44.4x	33.4x	nm	nm	46.7x	17.5%	34.0%	30.1%	33.6%	39.1%
Software	Paychex	41,190	41,084	(0.1x)	10.1x	9.7x	9.1x	24.7x	23.3x	21.5x	37.5x	35.1x	32.3x	5.4%	7.2%	41.0%	41.7%	42.4%
0	Paycom	28,316	28,214	(0.2x)	33.5x	27.1x	21.8x	nm	nm	nm	nm	nm	nm	23.9%	56.1%	25.2%	39.6%	40.1%
nci	Paycor	6,330	6,599	0.3x	18.3x	na	15.6x	nm	na	nm	na	na	nm	8.1%	28.2%	16.2%	na	22.8%
Financi	Paylocity	14,699	14,567	(0.6x)	24.3x	20.4x	16.6x	nm	nm	nm	nm	nm	nm	21.3%	71.9%	13.6%	20.2%	27.3%
ίΞ	Sage Group	10,761	10,918	0.4x	4.2x	4.2x	4.0x	15.3x	18.9x	17.5x	26.4x	29.9x	27.3x	1.9%	(6.6%)	27.5%	22.4%	23.1%
	Vertex	3,063	2,993	(1.0x)	8.0x	7.2x	6.4x	na	42.5x	37.2x	na	nm	nm	11.7%	na	nm	16.9%	17.2%
	Workday	67,744	66,584	(0.8x)	15.6x	13.2x	11.1x	nm	nm	42.9x	na	nm	nm	18.4%	304.3%	2.2%	26.1%	26.0%
Mean				0.8x	19.7x	16.3x	13.8x	20.0x	32.3x	30.5x	31.9x	32.5x	35.5x	16.8%	72.6%	20.4%	22.4%	24.3%
Media	in			(0.2x)	18.2x	15.0x	14.0x	20.0x	32.9x	33.4x	31.9x	32.5x	32.3x	18.5%	45.0%	20.7%	20.2%	22.9%
Over	all–Mean			0.8x	8.9x	7.4x	6.6x	20.6x	18.7x	18.1x	32.4x	24.8x	23.7x	11.5%	35.1%	18.9%	21.6%	22.7%
	all–Median			(0.0x)	5.5x	4.5x	4.1x	19.6x	18.2x	16.3x	34.6x	23.9x	21.8x	11.2%	18.6%	17.6%	21.3%	22.2%
				(

Source: Trading multiples and other data are based on share price, other market data, and broker consensus future estimates in each case from S&P Capital IQ as of August 31, 2021.

HOULIHAN LOKEY

Public Comparables Financial Data and Information Services



Comp	any Name	Market Cap	EV	Net Debt/		EV/Revenu	e		EV/EBITDA	·		P/E		2020E-202	22E CAGR	E	BITDA Marg	jin
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
Bla	ack Knight	11,760	14,521	3.1x	11.7x	10.0x	9.2x	34.2x	20.4x	18.3x	44.5x	33.3x	29.1x	13.2%	36.5%	34.3%	48.9%	49.9%
Co	Star Group	33,468	30,924	(4.1x)	18.6x	15.9x	13.6x	nm	nm	38.7x	nm	nm	nm	17.1%	40.3%	24.5%	31.6%	35.1%
arkets ⊞ B	ictSet	14,365	14,570	0.4x	9.6x	9.0x	8.6x	28.1x	25.6x	24.2x	36.9x	33.3x	31.3x	5.7%	7.7%	34.0%	35.3%	35.3%
¥ o ⊪s	S Markit*	48,073	53,190	2.5x	12.3x	11.4x	10.7x	33.7x	26.0x	24.0x	nm	37.5x	33.9x	7.4%	18.5%	36.6%	43.6%	44.6%
Ma Ma	arketWise	253	13	(1.1x)	0.0x	0.0x	0.0x	na	0.1x	0.0x	na	2.8x	2.4x	38.8%	na	nm	36.8%	41.1%
Mo all	oody's	70,891	75,026	1.3x	14.0x	12.6x	11.9x	28.0x	24.6x	23.5x	39.9x	32.0x	31.1x	8.4%	9.2%	49.9%	51.2%	50.7%
apital Inforn	orningstar	11,541	11,630	nm	8.4x	na	na	35.4x	na	na	nm	na	na	nm	nm	23.6%	na	na
O MS	SCI	52,316	54,475	1.8x	32.1x	27.2x	24.5x	nm	46.4x	41.2x	nm	nm	nm	14.5%	18.1%	55.9%	58.6%	59.4%
S&	&P Global	106,908	109,775	(0.1x)	14.8x	13.6x	12.9x	27.0x	24.2x	22.8x	45.7x	33.7x	31.7x	7.1%	8.8%	54.7%	56.1%	56.5%
Va	alue Line	350	316	nm	7.8x	23.4x	na	35.3x	nm	na	17.1x	45.1x	na	na	na	22.1%	21.7%	na
Mean				0.5x	12.9x	13.7x	11.4x	31.7x	23.9x	24.1x	36.8x	31.1x	26.6x	14.0%	19.9%	37.3%	42.6%	46.6%
Median				0.8x	12.0x	12.6x	11.3x	33.7x	24.6x	23.7x	39.9x	33.3x	31.2x	10.8%	18.1%	34.3%	43.6%	47.3%
	ИGT	3.470	3,195	(2.1x)	2.0x	2.0x	2.0x	19.4x	16.6x	14.3x	16.1x	40.7x	32.1x	(0.5%)	16.2%	10.1%	12.2%	13.8%
	in & Bradstreet	7.902	11.454	4.1x	6.6x	5.3x	5.1x	22.0x	13.6x	14.3X 12.7X	na	40.7X	15.8x	13.9%	31.5%	30.0%	39.1%	40.1%
t t	rrester	911	951	0.7x	2.1x	1.9x	1.8x	20.4x	17.4x	14.7x	nm	26.2x	20.6x	8.8%	17.9%	10.4%	11.2%	12.2%
	artner	25.826	28.404	2.2x	6.9x	6.2x	5.4x	20.4x 41.4x	24.1x	28.1x	nm	20.2X 38.6X	47.3x	12.9%	21.5%	16.7%	25.6%	19.3%
Julio Info	orma	10,975	14,027	5.3x	6.1x	5.5x	4.4x	36.4x	24.1X	13.6x	na	30.5x	16.8x	18.3%	63.8%	16.9%	26.8%	32.3%
	EX	57.877	66.686	3.3x	6.8x	6.6x	4.4x 6.1x	22.9x	20.4x 18.0x	16.2x	34.4x	25.0x	22.1x	5.7%	18.8%	29.8%	36.7%	37.6%
	Iomson Reuters	57,823	59,481	0.8x	9.9x	9.5x	9.1x	42.8x	29.9x	26.2x	54.4x		48.6x	5.7% 4.7%	27.8%	29.8%	30.7%	34.6%
.=	olters Kluw er	29,919	32.771	2.0x	9.9X 6.0X	9.5x 5.9x	9.1x 5.7x	42.6X 20.6X	19.0x	17.9x	35.2x	nm 29.6x	28.1x	2.9%	7.2%	29.3%	31.1%	31.8%
	oners Riuwer	14,546	15,340	2.0x 1.3x	32.2x	21.7x	16.6x		49.2x	36.8x				39.4%	118.4%	29.3%	44.1%	45.1%
ш <u>2</u> 0	ominio	14,540	15,340	1.3X	JZ.ZX	21.7X	10.0X	nm	49.ZX	30.0X	na	nm	nm	39.4%	110.4%	10.4%	44.1%	45.1%
Mean				2.0x	8.7x	7.2x	6.2x	28.2x	23.1x	20.0x	28.5x	29.7x	28.9x	11.8%	35.9%	20.5%	28.7%	29.6%
Median				2.0x	6.6x	5.9x	5.4x	22.4x	19.0x	16.2x	34.4x	29.6x	25.1x	8.8%	21.5%	18.4%	31.1%	32.3%
- Equ	uifax	33,171	36,633	2.1x	8.9x	7.6x	7.2x	33.5x	22.3x	19.3x	nm	36.2x	30.4x	11.3%	31.7%	26.5%	34.1%	37.1%
alytics	perian	40.204	44.451	2.0x	8.3x	7.5x	6.8x	27.7x	22.5x	19.5X	nm	38.5x	32.7x	10.6%	18.7%	30.1%	33.3%	34.7%
alyt	20	13,051	13.927	1.6x	10.7x	10.4x	9.7x	33.9x	25.3x	22.6x	48.8x	35.3x	32.1x	5.0%	22.4%	31.5%	41.0%	42.9%
Si on	ansunion	23,273	26,316	2.4x	9.7x	8.6x	8.0x	27.2x	21.5x	19.6x	nm	32.8x	29.6x	10.1%	17.6%	35.6%	39.9%	40.7%
Mean				2.0x	9.4x	8.5x	7.9x	30.6x	22.9x	20.3x	nm	35.7x	31.2x	9.2%	22.6%	30.9%	37.1%	38.8%
Median				2.0x	9.3x	8.1x	7.6x	30.6x	22.4x	19.7x	nm	35.8x	31.2x	10.3%	20.6%	30.8%	37.0%	38.9%
Overall-	Moan			1.4x	10.7x	10.1x	8.5x	30.0x	23.4x	21.6x	35.4x	31.6x	28.7x	12.1%	27.6%	29.3%	35.9%	37.8%
Overall-I				1.4x 1.8x	8.9x	8.8x	6.5x 8.0x	28.1x	23.4x 22.4x	21.6x 19.7x	36.9x	33.3x	20.7 x 30.8 x	12.1%	18.7%	29.5%	35.9% 36.0%	37.6%
Overall-I	weatan			1.8X	0.9X	0.8X	0.UX	26.1X	22.4X	19.7X	30.9X	33.3X	30.8X	10.1%	10.7%	29.5%	30.0%	37.6%

Public Comparables Insurance Technology



Company Name	Market Cap	EV	Net Debt/	E	V/Revenu	е		ev / Ebitda	٩		P/E		2020E-202	22E CAGR	E	BITDA marg	gin
	USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
CCC Intelligent Solutions	6,997	8,329	5.4x	13.2x	12.3x	11.0x	49.9x	33.9x	29.4x	na	nm	42.6x	9.4%	30.3%	26.4%	36.2%	37.4%
Duck Creek Tech	6.142	5.791	(21.9x)	25.4x	21.1x	17.9x	nm	nm	nm	na	nm	nm	19.1%	239.2%	0.7%	5.7%	5.9%
Ebix	891	1.524	2.8x	2.4x	1.7x	2.6x	10.7x	7.4x	11.3x	9.6x	na	na	(2.9%)	(2.9%)	22.8%	22.8%	22.8%
Ebix Fineos Guidew ire Softw are	965	958	(0.6x)	8.3x	7.0x	6.1x	na	nm	48.7x	na	na	na	16.2%	na	nm	2.3%	12.6%
Guidew ire Softw are	9,851	9,220	(16.0x)	12.5x	12.3x	11.5x	nm	nm	nm	na	nm	nm	4.1%	(4.3%)	3.6%	3.9%	3.0%
Roper	50,949	59,313	3.7x	10.7x	9.2x	8.8x	30.4x	26.0x	24.0x	nm	31.5x	29.2x	10.5%	12.4%	35.3%	35.5%	36.5%
Sapiens	1,563	1,542	(0.3x)	4.0x	3.3x	3.0x	23.5x	17.9x	15.8x	46.3x	24.4x	21.4x	15.2%	22.2%	17.1%	18.5%	19.2%
Mean			(3.8x)	10.9x	9.5x	8.7x	28.6x	21.3x	25.9x	28.0x	28.0x	31.1x	10.2%	49.5%	17.7%	17.8%	19.6%
Median			(0.3x)	10.7x	9.2x	8.8x	27.0x	22.0x	24.0x	28.0x	28.0x	29.2x	10.5%	17.3%	20.0%	18.5%	19.2%
DFV	235	232	2.2x	3.1x	1.3x	1.0x	na	na	20.5x	na	na	nm	78.8%	na	nm	nm	4.8%
Doma	2,750	2,727	0.4x	6.7x	7.1x	5.6x	na	na	na	na	na	na	9.1%	(34.0%)	nm	nm	nm
Lemonade	2,955	2,892	na	nm	na	na	na	na	na	na	na	na	na	na	nm	na	na
E Lemonade	4,650	3,558	6.3x	37.7x	28.6x	17.4x	na	na	na	na	na	na	47.3%	20.8%	nm	nm	nm
MetroMile	1,901	1,698	1.5x	48.4x	24.3x	18.9x	na	na	na	na	na	na	59.9%	39.6%	nm	nm	nm
Root	1,607	846	1.4x	2.4x	3.2x	3.6x	na	na	na	na	na	na	(18.1%)	23.0%	nm	nm	nm
Mean			2.4x	19.7x	12.9x	9.3x	na	na	20.5x	na	na	na	35.4%	12.3%	na	na	4.8%
Median			1.5x	6.7x	7.1x	5.6x	na	na	20.5x	na	na	na	47.3%	21.9%	na	na	4.8%
EverQuote	573	528	(1.8x)	1.5x	1.2x	1.0x	na	21.1x	14.3x	na	27.8x	15.7x	23.4%	na	nm	5.6%	7.0%
E iColoot	64	60	na	0.7x	1.5x	na	3.7x	7.6x	na	na	na	na	nm	nm	19.4%	19.4%	na
MoneySuperMarket	869	979	2.6x	1.7x	1.4x	1.1x	42.5x	14.8x	10.5x	nm	32.5x	18.5x	24.2%	101.5%	3.9%	9.5%	10.4%
iSelect MediaAlpha MoneySuperMarket	1,875	1,904	0.3x	4.0x	4.0x	3.7x	15.3x	12.8x	11.0x	19.7x	19.4x	15.9x	4.2%	17.9%	26.3%	31.3%	33.6%
QuinStreet	969	873	(1.5x)	1.6x	1.4x	1.3x	40.8x	19.1x	12.4x	46.5x	28.7x	19.8x	12.5%	81.5%	4.0%	7.5%	10.4%
SelectQuote	1,563	1,782	0.8x	2.4x	1.6x	1.2x	10.2x	7.3x	5.4x	14.7x	11.0x	8.5x	42.3%	37.7%	23.9%	21.7%	22.3%
<i>l</i> lean			0.1x	2.0x	1.9x	1.7x	22.5x	13.8x	10.7x	27.0x	23.9x	15.7x	21.3%	59.6%	15.5%	15.9%	16.7%
Median			0.3x	1.7x	1.5x	1.2x	15.3x	13.8x	11.0x	19.7x	27.8x	15.9x	23.4%	59.6%	19.4%	14.5%	10.4%

Public Comparables Insurance Technology (cont.)



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Co	mpany Name	Market Cap	EV	Net Debt/	E	V/Revenu	e		ev / Ebitd#	۸		P/E		2020E-202	2E CAGR	E	BITDA mar	gin
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
	Accolade	3.131	2,985	2.7x	18.2x	10.6x	7.9x	na	na	na	na	na	na	52.2%	2.5%	nm	nm	nm
	Alight	4,910	4.910	(0.0x)	na	1.7x	1.7x	na	8.0x	7.7x	na	16.3x	16.8x	na	na	na	21.7%	21.5%
	Benefitfocus	402	485	1.8x	1.8x	1.9x	1.9x	23.3x	10.7x	11.3x	na	na	na	(2.3%)	43.7%	7.8%	17.6%	16.8%
nefits	Bright Health	5,836	4.087	5.6x	3.4x	1.0x	0.7x	na	na	na	na	na	na	121.6%	9.7%	nm	nm	nm
ne	Castlight Health	290	240	(9.9x)	1.6x	1.7x	1.7x	na	47.9x	27.7x	na	nm	nm	(1.0%)	na	nm	3.6%	6.0%
Be	Clover	3,523	2,949	4.1x	4.3x	2.8x	1.9x	na	na	na	na	na	na	51.7%	51.7%	nm	nm	nm
and	CorVel	2,936	2,851	(1.1x)	5.1x	5.4x	6.2x	34.4x	36.3x	41.7x	nm	nm	na	(9.9%)	(9.1%)	14.7%	14.9%	14.9%
	eHealth	1,012	751	(2.2x)	1.3x	1.1x	0.9x	12.8x	6.3x	4.8x	22.3x	12.8x	9.8x	19.6%	63.8%	10.0%	17.2%	18.8%
Health	GoHealth	557	1,758	1.0x	2.0x	1.4x	1.1x	33.7x	5.6x	3.9x	na	3.6x	2.0x	35.2%	194.9%	5.9%	25.0%	28.2%
le	HealthEquity	5,351	5,672	1.3x	7.9x	7.5x	6.9x	29.3x	23.4x	20.4x	nm	46.6x	36.5x	7.3%	19.8%	27.0%	31.8%	33.6%
-	MultiPlan	3,952	8,718	12.0x	9.3x	9.4x	na	29.7x	22.0x	na	na	na	na	nm	nm	31.3%	42.7%	na
	Oscar Health	3,238	951	6.3x	2.4x	0.4x	0.3x	na	na	na	na	na	na	191.4%	(15.5%)	nm	nm	nm
	TriNet Group	6,064	6,022	(0.1x)	1.5x	5.5x	5.2x	14.9x	12.6x	12.5x	22.3x	19.6x	19.1x	(46.2%)	9.1%	10.0%	43.6%	41.3%
Mean				1.7x	4.9x	3.9x	3.0x	25.5x	19.2x	16.3x	22.3x	19.8x	16.8x	38.1%	37.1%	15.3%	24.2%	22.6%
Media	in			1.3x	2.9x	1.9x	1.8x	29.3x	12.6x	11.9x	22.3x	16.3x	16.8x	19.6%	14.8%	10.0%	21.7%	20.1%
	A ONI		70.000	4.0		5.0	F 0	04.0	40.0	47.0	00.0	04 5.	00.0	7 40/		00.40/	04 50/	
and	AON Arthur I Collegher	64,758 29,693	72,000 32,922	1.9x 1.5x	6.5x	5.9x 4.1x	5.6x 4.4x	21.6x 20.2x	18.8x 15.9x	17.9x	32.9x 36.3x	24.5x 27.6x	22.8x 25.0x	7.4% 5.2%	10.0% 22.9%	30.1% 24.1%	31.5% 26.0%	31.6% 32.8%
	Arthur J. Gallagher Brow n & Brow n	29,693	32,922	1.5x 1.4x	4.9x 6.8x	4.1x 5.9x	4.4x 5.5x	20.2x 22.0x	15.9x 18.1x	13.4x 17.1x	34.0x	27.6x 27.5x	25.0x 25.6x	5.2%	13.5%	24.1%	32.5%	32.3%
ത.ല	Craw ford & Company	502	704	1.4x 1.9x	0.8X	0.7x	0.6x	8.4x	6.5x	6.0x	17.7x	12.5x	25.0x 11.8x	6.1%	18.2%	8.5%	10.2%	10.6%
era	Goosehead Insurance	2,846	2.915	3.3x	25.1x	18.9x	13.7x	nm	nm	nm	nm	nm	nm	35.3%	55.8%	19.3%	19.4%	25.6%
okei Sei	Marsh & McLennan	79,642	92,017	2.4x	5.3x	4.8x	4.5x	20.9x	17.8x	16.7x	39.5x	25.9x	24.1x	8.9%	11.9%	25.6%	26.9%	27.0%
B	Willis Towers Watson	28,482	32,422	1.4x	3.5x	3.3x	3.1x	13.8x	11.9x	11.9x	28.6x	16.4x	16.3x	5.1%	7.7%	25.2%	27.3%	26.4%
		20,102	02,122															
Mean				2.0x	7.5x	6.2x	5.4x	17.8x	14.8x	13.8x	31.5x	22.4x	20.9x	11.3%	20.0%	23.4%	24.8%	26.6%
Media				1.9x	5.3x	4.8x	4.5x	20.5x	16.8x	15.0x	33.5x	25.2x	23.4x	7.4%	13.5%	25.2%	26.9%	27.0%
Over	all–Mean			0.6x	8.1x	6.2x	5.3x	23.3x	17.2x	16.7x	28.5x	22.7x	20.1x	24.4%	35.3%	18.2%	21.1%	21.2%
	all–Median			1.4x	4.0x	3.7x	3.7x	21.8x	15.9x	13.4x	28.6x	24.4x	19.1x	11.1%	19.8%	19.4%	21.7%	21.9%

Public Comparables Payments



Company Name	Market Ca	p EV	Net Debt/		EV/Revenu	e		EV/EBITDA			P/E		2020E-20	22E CAGR	E	BITDA Marg	gin
	USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
American Expre	ss 131,844	142,058	nm	4.5x	3.5x	3.1x	20	20	20	42.1x	18.9x	18.3x	21.9%	20	20		
o American Expre	38,398	42,302	nm	4.5x 7.1x	3.5x 3.5x	3.1x 3.5x	na na	na na	na na	42.1x 33.7x	8.0x	10.3x 11.0x	42.8%	na na	na na		
Discover MasterCard PayPal	341,651	348,917	0.7x	22.8x	18.5x	15.5x	39.9x	32.2x	25.4x	nm	42.5x	33.2x	21.3%	25.4%	57.1%	57.5%	61.0%
PayPal	339,185	336,480		15.7x	13.1x	10.7x	nm	44.2x	35.6x	nm	nm	48.7x	21.3%	48.4%	20.0%	29.6%	30.0%
Z Visa	487,254	489,010	()	21.8x	19.4x	16.5x	31.8x	27.7x	23.2x	43.0x	36.3x	30.2x	15.1%	17.1%	68.6%	70.0%	71.0%
	101,201	100,010															
Mean			0.1x	14.4x	11.6x	9.8x	35.9x	34.7x	28.1x	39.6x	26.4x	28.3x	24.5%	30.3%	48.6%	31.4%	32.4%
Median			0.1x	15.7x	13.1x	10.7x	35.9x	32.2x	25.4x	42.1x	27.6x	30.2x	21.3%	25.4%	57.1%	29.6%	30.0%
Adyen	98,297	94.501	(6.3x)	22.0x	nm	nm	nm	nm	nm	nm	nm	nm	(38.5%)	49.3%	10.6%	61.0%	62.3%
BigCommerce	4,234	4,045	6.2x	26.5x	19.1x	15.1x	na	na	na	na	na	na	32.4%	(14.3%)	nm	nm	nm
Billtrust	1,726	1,440	19.3x	13.3x	11.2x	9.4x	na	na	na	na	na	na	18.8%	45.2%	nm	nm	nm
Cielo	1,516	2,045	(0.0x)	0.9x	0.9x	0.8x	6.9x	4.5x	3.9x	15.9x	9.3x	8.0x	5.4%	33.3%	13.5%	19.8%	21.6%
D Local	18,747	18,483	(2.7x)	nm	nm	49.0x	nm	nm	nm	nm	nm	nm	90.4%	126.5%	29.2%	41.1%	41.4%
D Local S Evertec	3,277	3,597	1.1x	7.0x	6.3x	5.9x	18.8x	12.6x	12.2x	31.4x	17.1x	16.4x	9.1%	24.4%	37.4%	49.8%	48.7%
8 Evo Payments	1,204	2,360	1.4x	5.4x	4.8x	4.3x	22.7x	13.3x	11.6x	na	14.8x	11.9x	11.8%	39.7%	23.7%	35.9%	37.0%
P FIS Global	78,922	97,225	2.9x	7.7x	7.0x	6.5x	23.2x	15.8x	14.2x	nm	19.4x	16.9x	9.4%	27.8%	33.4%	44.3%	45.7%
Fiserv	78,001	99,003	3.1x	6.7x	6.1x	5.7x	21.0x	15.5x	14.0x	nm	20.9x	18.4x	7.9%	22.2%	31.8%	39.7%	40.7%
Global Blue Global Payments	1,319	1,999	nm	12.2x	nm	na	na	na	na	na	na	na	na	na	nm	nm	na
它 Global Payments	47,775	56,938	2.5x	7.7x	7.4x	6.7x	20.1x	15.7x	13.9x	nm	19.8x	17.1x	6.8%	20.4%	38.1%	47.0%	48.4%
GMO Payment G i3 Verticals Nuvei Paya PayFare Paymentus	Bateway 10,031	9,410	(0.0x)	29.5x	23.9x	19.8x	nm	nm	nm	nm	na	na	22.1%	22.8%	36.3%	36.1%	36.7%
🧑 i3 Verticals	635	940	4.2x	5.6x	4.1x	3.5x	32.1x	16.4x	13.3x	nm	17.8x	14.1x	26.4%	55.4%	17.4%	24.8%	26.4%
Nuvei	18,013	17,999	(0.1x)	48.0x	25.6x	19.6x	nm	nm	45.0x	na	nm	nm	56.4%	71.5%	36.2%	43.1%	43.6%
Paya Paya	1,229	1,338	1.6x	6.5x	5.4x	4.7x	30.4x	20.1x	16.3x	na	26.7x	21.2x	17.6%	36.7%	21.4%	26.9%	28.8%
8 PayFare	396	360	4.0x	33.8x	11.8x	4.7x	na	na	26.4x	na	na	na	168.5%	na	nm	nm	17.8%
	3,010	2,756	(9.2x)	9.1x	7.3x	5.8x	nm	nm	nm	nm	nm	nm	25.2%	27.9%	6.6%	7.3%	6.9%
E Paysafe	6,123	8,189	4.0x	5.7x	5.3x	4.7x	19.6x	16.8x	13.9x	na	nm	45.9x	10.7%	18.6%	29.3%	31.6%	33.6%
C Phreesia	3,615	3,176	nm	21.7x	16.7x	13.8x	na	na	nm	na	na	na	25.3%	na	nm	nm	3.6%
Paysafe Phreesia Priority Payment		727	3.5x	1.8x	1.5x	1.2x	12.6x	8.2x	5.3x	16.2x	na	na	21.9%	54.7%	14.2%	17.8%	22.9%
	2,031	2,391	3.4x	15.4x	10.9x	8.5x	nm	25.2x	19.4x	na	32.6x	22.7x	34.8%	84.4%	23.3%	43.2%	43.7%
Shift4	4,685	5,254	2.3x	6.9x	3.8x	2.8x	na	29.3x	21.5x	na	nm	49.0x	55.2%	na	nm	13.0%	13.2%
Shopify	190,396	183,717	(8.4x)	nm	39.7x	29.5x	nm	nm	nm	nm	nm	nm	45.7%	88.1%	8.0%	17.2%	13.3%
Square	123,231	123,814		13.0x	6.5x	5.8x	nm	nm	nm	nm	nm	nm	50.3%	443.4%	0.5%	5.5%	6.3%
Worldline	24,918	29,745	2.9x	9.2x	5.0x	4.5x	44.5x	19.5x	16.6x	nm	30.1x	24.8x	42.1%	63.8%	20.6%	25.6%	27.4%
Mean			1.6x	13.7x	10.5x	10.1x	22.9x	16.4x	16.5x	21.2x	20.8x	22.2x	31.5%	63.9%	22.7%	31.5%	30.4%
Median			2.3x	9.1x	6.7x	5.8x	21.0x	15.8x	14.0x	16.2x	19.6x	17.8x	23.6%	39.7%	23.3%	33.7%	31.2%
Alliance Data Sy	stems 4,882	19,144	8.5x	4.2x	4.4x	4.0x	27.6x	11.4x	13.0x	22.8x	5.5x	6.9x	3.0%	45.8%	15.3%	38.5%	30.7%
	14,115	16,038	2.8x	4.2x 9.5x	4.4x 8.6x	4.0x 7.6x	27.0x 26.9x	21.1x	18.5x	nm	37.1x	31.7x	11.8%	20.8%	35.5%	40.6%	41.4%
Description Descr	1,087	1,060	(0.4x)	9.3x	6.7x	5.5x	20.9X	31.0x	19.6x	na	nm	38.7x	29.7%	79.9%	14.6%	21.7%	28.2%
	21,748	25,587	(0.4x) 2.5x	9.3x 10.7x	9.2x	8.2x	20.1x	16.8x	19.0x 14.5x	30.9x	19.6x	17.0x	14.3%	17.8%	53.2%	54.9%	56.6%
GreenDot	2,855	983	(8.5x)	0.8x	0.7x	0.7x	na	4.5x	3.7x	nm	22.7x	17.9x	6.1%	na	na	16.3%	18.7%
Net 1 UEPS	2,000	58	3.9x	0.4x	0.4x	0.7x	na	na	11.3x	na	na	na	(21.7%)	na	nm	nm	6.0%
Paysign	127	125	(1.9x)	5.2x	4.1x	3.0x	na	nm	18.0x	na	na	38.0x	30.8%	na	nm	4.2%	16.8%
WEX	8,224	11,037	3.8x	7.1x	6.1x	5.3x	30.6x	16.0x	12.9x	na	21.2x	17.1x	16.2%	53.8%	23.2%	38.0%	40.6%
	-,	.,												43.6%			
Mean			1.3x 2.7x	5.9x	5.0x 5.2x	4.4x 4.6x	26.3x 27.3x	16.8x 16.4x	13.9x	26.9x 26.9x	21.2x 21.2x	23.9x 17.9x	11.3%	43.6% 45.8%	28.4% 23.2%	30.6% 38.0%	29.9% 29.5%
Median			Z./X	6.1x	5.ZX	4.0X	21.3X	10.4X	13.7x	20.9X	21.2X	17.9X	13.1%	45.8%	23.2%	38.0%	29.5%

Public Comparables Payments (cont.)



Co	ompany Name	Market Cap	EV	Net Debt/	E	EV/Revenu	e		EV/EBITDA			P/E		2020E-202	22E CAGR	EE	STDA Marg	jin
		USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
×	Euronet Worldw ide	7,038	6,837	(0.5x)	2.8x	2.3x	2.0x	24.4x	17.1x	9.8x	na	36.0x	16.4x	18.6%	58.1%	11.3%	13.6%	20.1%
Ľ	Flyw ire	4,603	4,215	nm	32.0x	25.3x	19.3x	nm	nm	na	na	na	na	28.7%	na	0.9%	2.5%	nm
rde	Money Gram*	822	1,529	3.3x	1.3x	1.2x	1.1x	7.0x	7.1x	6.7x	na	40.1x	16.7x	5.4%	2.2%	18.0%	16.5%	16.9%
Bor	OFX	305	273	(0.9x)	2.8x	2.6x	2.5x	17.3x	11.7x	9.8x	28.5x	27.3x	24.9x	5.5%	32.5%	16.0%	22.5%	25.2%
Ъ.	PayPoint	666	732	1.2x	4.0x	4.5x	4.5x	11.6x	10.0x	9.0x	17.6x	15.4x	13.1x	(5.5%)	13.4%	34.8%	44.8%	50.1%
so.	Transferwise	13,672	13,672	nm	25.4x	19.4x	15.3x	nm	nm	nm	nm	nm	nm	28.7%	86.4%	11.7%	21.8%	24.5%
ō	Western Union	8,793	10,729	1.5x	2.2x	2.1x	2.0x	8.8x	8.1x	7.6x	11.8x	10.3x	9.7x	5.0%	7.5%	25.2%	25.6%	26.4%
/lean	1			0.9x	10.1x	8.2x	6.7x	13.8x	10.8x	8.6x	19.3x	25.8x	16.2x	12.3%	33.4%	16.8%	21.0%	27.2%
ledia	an			1.2x	2.8x	2.6x	2.5x	11.6x	10.0x	9.0x	17.6x	27.3x	16.4x	5.5%	23.0%	16.0%	21.8%	24.9%
	Diebold Nixdorf	852	2,981	4.6x	0.8x	0.7x	0.7x	10.4x	6.4x	5.6x	na	6.3x	4.9x	4.2%	36.0%	7.3%	11.4%	12.5%
D	Everi Holdings	2,050	2,854	2.4x	7.4x	4.5x	4.3x	18.9x	8.5x	8.1x	na	20.6x	16.1x	31.8%	53.0%	39.4%	53.7%	53.2%
v al Nts	GreenBox POS	423	394	nm	46.2x	na	na	na	na	na	na	na	na	nm	nm	nm	na	na
men	Lightspeed POS	15,798	15,254	15.7x	nm	33.8x	22.9x	na	na	na	na	na	na	84.2%	(52.0%)	nm	nm	nm
avmer	Nayax	1,073	978	(16.1x)	12.4x	8.4x	6.3x	nm	nm	nm	na	na	na	39.9%	451.1%	0.6%	5.1%	10.0%
2 2	NCR	5,582	11,671	4.9x	1.9x	1.6x	1.4x	19.1x	9.4x	7.4x	na	14.9x	9.8x	14.9%	60.5%	9.8%	17.1%	19.2%
ر L	PAX Global Technology	1,356	932	(0.3x)	1.3x	1.0x	0.9x	6.4x	5.6x	4.4x	11.7x	9.6x	8.0x	21.4%	20.0%	20.0%	18.3%	19.6%
	Qiw i	597	196	(0.0x)	0.4x	0.7x	0.7x	0.9x	1.3x	1.4x	4.9x	5.5x	5.8x	(28.5%)	(18.9%)	37.8%	52.0%	48.7%
/lean				1.6x	10.1x	7.3x	5.3x	11.1x	6.2x	5.4x	8.3x	11.4x	8.9x	24.0%	78.5%	19.2%	26.3%	27.2%
ledia	an			2.4x	1.9x	1.6x	1.4x	10.4x	6.4x	5.6x	8.3x	9.6x	8.0x	21.4%	36.0%	14.9%	17.7%	19.4%
ver	all–Mean			1.4x	11.5x	8.9x	8.0x	20.5x	15.7x	14.3x	23.9x	20.9x	20.6x	24.0%	57.2%	23.8%	29.0%	29.7%
	all-Median			1.6x	7.3x	6.1x	5.0x	20.1x	15.6x	13.1x	22.8x	19.6x	17.0x	21.3%	36.4%	21.0%	25.6%	27.4%

Public Comparables Real Estate/Mortgage Technology



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Company Name	Market Cap	EV	Net Debt/	1	EV/Revenu	9		EV/EBITDA			P/E		2020E-202	22E CAGR	E	BITDA Marg	gin
	USDm	USDm	2021E EBITDA	2020	2021	2022	2020	2021	2022	2020	2021	2022	Revenue	EBITDA	2020	2021	2022
Altus Group	2,161	2,356	1.7x	5.3x	4.7x	4.2x	33.6x	25.9x	20.9x	nm	32.9x	27.2x	11.8%	26.7%	15.8%	18.3%	20.3%
AppFolio	4,088	3,992	(2.4x)	12.9x	11.3x	9.5x	nm	nm	nm	25.8x	nm	nm	16.3%	58.5%	7.4%	11.6%	13.8%
Black Knight	11,760	14,521	3.1x	11.7x	10.0x	9.2x	34.2x	20.4x	18.3x	44.5x	33.3x	29.1x	13.2%	36.5%	34.3%	48.9%	49.9%
Blend	35,805	35,417	6.2x	nm	nm	nm	na	na	na	na	na	na	94.4%	46.4%	nm	nm	nm
Compass	6,277	5,995	5.4x	1.6x	1.0x	0.8x	na	na	nm	na	na	na	45.6%	na	nm	nm	0.2%
Computershare	7,248	8,378	1.6x	3.6x	3.4x	3.1x	15.0x	13.4x	11.5x	34.4x	28.6x	21.3x	8.5%	14.4%	24.2%	25.4%	26.9%
CoStar Group	33,468	30,924	(4.1x)	18.6x	15.9x	13.6x	nm	nm	38.7x	nm	nm	nm	17.1%	40.3%	24.5%	31.6%	35.1%
P LendingTree	2,219	2,749	3.7x	3.0x	2.5x	2.1x	nm	19.0x	13.8x	na	nm	35.4x	19.3%	91.6%	6.0%	13.0%	15.4%
LendInvest	428	428		4.4x	3.4x	2.6x	na	na	11.1x	nm	35.7x	17.8x	30.3%	na	na	na	23.5%
o loanDepot	1,081	12,268	11.3x	2.7x	3.3x	3.7x	na	13.6x	12.4x	0.5x	1.8x	1.8x	(15.0%)	na	na	24.3%	30.1%
Mortgage Advice Bure	eau 1,054	1,015	(1.6x)	5.0x	4.0x	3.3x	na	28.6x	24.2x	nm	37.7x	31.3x	23.3%	na	na	13.9%	13.7%
Opendoor	10,720	11,298	8.8x	4.4x	1.7x	0.9x	na	nm	nm	na	na	na	115.8%	na	nm	1.0%	0.5%
Porch	1,935	1,818	4.2x	25.1x	9.8x	6.9x	na	na	na	na	na	na	90.9%	(27.1%)	nm	nm	nm
Real Matters	732	661	(1.2x)	1.4x	1.3x	1.3x	10.0x	11.4x	10.6x	18.1x	19.6x	17.1x	4.5%	(2.8%)	14.1%	11.6%	12.2%
Redfin	5,096	5,809	nm	6.6x	3.2x	2.5x	nm	nm	nm	na	na	na	62.9%	70.6%	2.5%	0.4%	2.7%
Rocket Mortgage	36,832	67,067	3.8x	4.2x	5.4x	6.7x	6.7x	11.3x	16.8x	nm	8.6x	12.0x	(20.7%)	(37.0%)	62.8%	48.1%	39.6%
Zillow	24,240	22,462	(3.0x)	6.7x	3.4x	2.3x	nm	38.3x	34.1x	na	nm	nm	72.2%	128.6%	3.8%	8.9%	6.7%
ean			2.3x	7.3x	5.3x	4.5x	19.9x	20.2x	19.3x	24.7x	24.8x	21.5x	34.7%	37.2%	19.5%	19.8%	19.4%
dian			2.4x	4.7x	3.4x	3.2x	15.0x	19.0x	16.8x	25.8x	30.8x	21.3x	19.3%	38.4%	14.9%	13.9%	15.4%
verall–Mean			2.3x	7.3x	5.3x	4.5x	19.9x	20.2x	19.3x	24.7x	24.8x	21.5x	34.7%	37.2%	19.5%	19.8%	19.4%
/erall-Median			2.4x	4.7x	3.4x	3.2x	15.0x	19.0x	16.8x	25.8x	30.8x	21.3x	19.3%	38.4%	14.9%	13.9%	15.4%

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